

2006 ANNUAL PROFILE

REGION 3 & 4

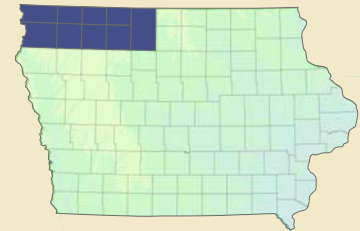
IOWA WORKFORCE DEVELOPMENT

Executive Summary

As of 2005, Iowa Workforce Development's (IWD) combined Region 3 & 4's largest private industry was Manufacturing, representing 21.27 percent (13,404) of the region's total covered employment of 63,024. The region's total employment increased by 2.35 percent since 2004, and the average annual wage increased by 2.22 percent to \$26,303 for all industries.

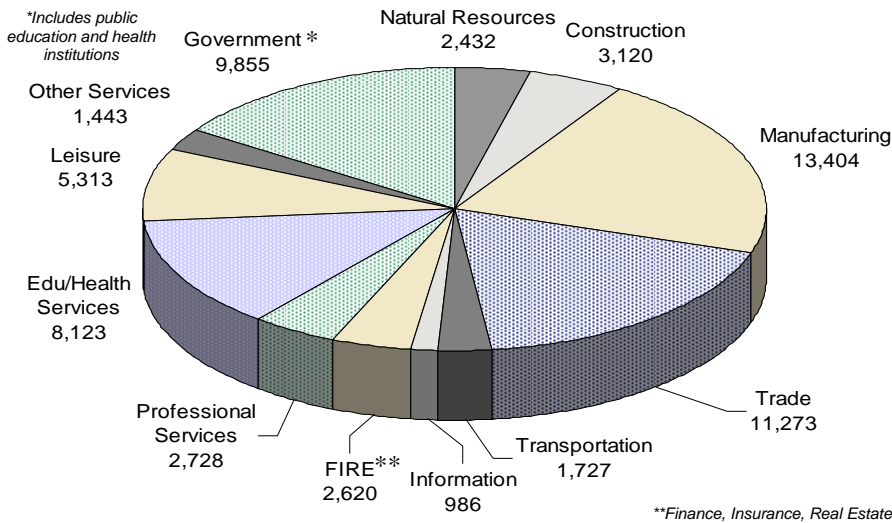
IWD Region 3 & 4's average weekly wage for all industries was \$506 for 2005. This was an increase of 2.22 percent since 2004. The highest average weekly wage for a private sector was in Manufacturing, averaging \$650 with gross total wages of \$452.8 million. Between 2004 and 2005, the Transportation & Utilities sector reported the largest percentage increase in average weekly wage of 5.19 percent (\$32).

STATE OF IOWA



IWD Region 3 & 4

2005 Industry Breakout by Employment



Source: Quarterly Census of Employment and Wages

Ten Largest Employers by Employment

Based on Annual 2005 Employment by Private Industry

Rank	Name of Company	Industry
1	Wal-Mart Stores Inc	Retail Trade
2	Hy-Vee Foods Stores	Retail Trade
3	Berkley Inc	Manufacturing
4	Pella Corporation	Manufacturing
5	Polaris Industries Manufacturing	Manufacturing
6	Stylecraft Services	Manufacturing
7	Eaton Hydraulics	Manufacturing
8	Good Samaritan Society	Health Services
9	Fareway Stores	Retail Trade
10	GKN Armstrong Wheels	Manufacturing

Source: Quarterly Census of Employment and Wages

QUICK FACTS

Counties Included in Iowa Workforce Development's Region 3 & 4

- | | |
|-----------|-----------|
| Clay | Lyon |
| Dickinson | O'Brien |
| Emmet | Osceola |
| Kossuth | Palo Alto |
| Sioux | |

2005 Covered Employment (QCEW)

		%
Total Employment	63,024	4.4 ¹
Average Weekly Wage	\$506	80.0 ²
Largest Private Sector:		
Manufacturing	13,404	5.9 ³

¹ Percent is based on statewide covered employment of 1,446,622

² Percent is based on statewide average weekly wage of \$636

³ Percent is based on statewide covered employment in specified sector

Census Statistics

IWD Region 3 & 4 Population (2005)	135,092
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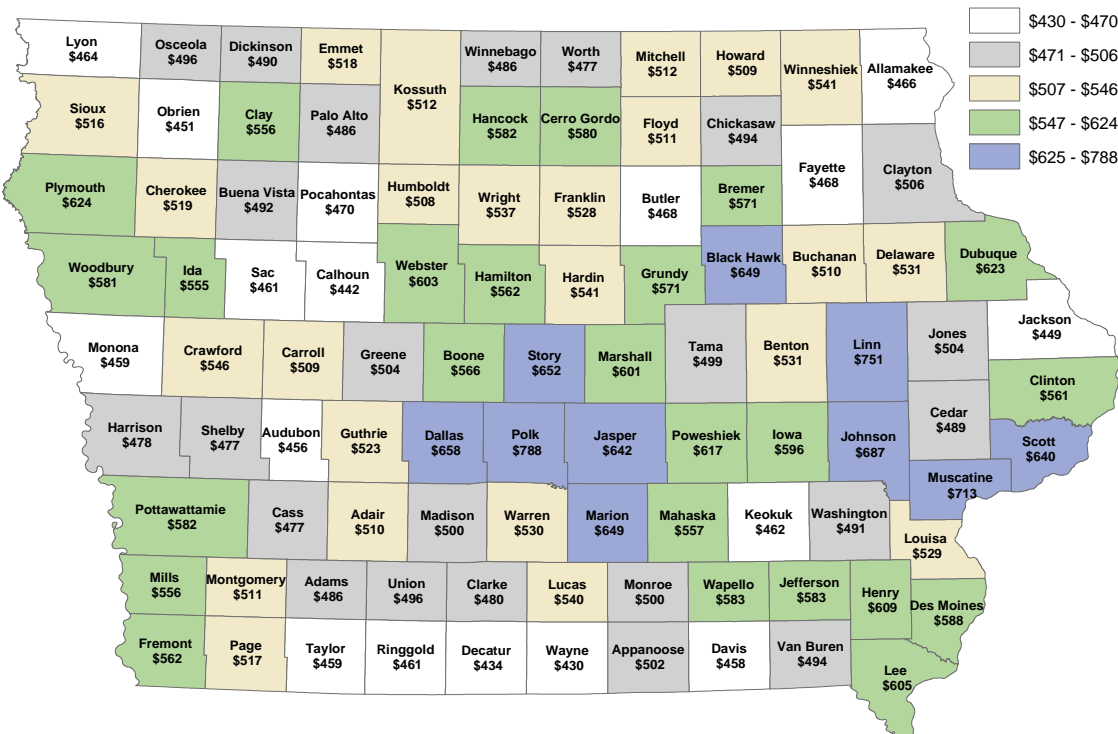
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2004 - 2005 Average Annual and Weekly Wage by Industry

Average Annual Wage				Average Weekly Wage		
2004	2005	% Change		2004	2005	% Change
\$ 25,733	\$ 26,303	2.22%	Total All Industries	\$ 495	\$ 506	2.22%
\$ 25,342	\$ 25,920	2.28%	Private Business	\$ 487	\$ 498	2.26%
\$ 26,967	\$ 27,633	2.47%	Ag/Natural Resources & Mining	\$ 519	\$ 531	2.31%
\$ 29,439	\$ 29,637	0.67%	Construction	\$ 566	\$ 570	0.71%
\$ 33,948	\$ 33,782	-0.49%	Manufacturing	\$ 653	\$ 650	-0.46%
\$ 22,508	\$ 23,040	2.37%	Trade	\$ 433	\$ 443	2.31%
\$ 31,419	\$ 32,823	4.47%	Wholesale Trade	\$ 604	\$ 631	4.47%
\$ 18,340	\$ 18,193	-0.80%	Retail Trade	\$ 353	\$ 350	-0.85%
\$ 32,038	\$ 33,670	5.09%	Transportation & Utilities	\$ 616	\$ 648	5.19%
\$ 25,149	\$ 24,918	-0.92%	Information	\$ 484	\$ 479	-1.03%
\$ 31,628	\$ 32,849	3.86%	Finance, Insurance, Real Estate	\$ 608	\$ 632	3.95%
\$ 26,639	\$ 26,989	1.31%	Professional & Business Services	\$ 512	\$ 519	1.37%
\$ 23,011	\$ 23,740	3.17%	Education & Health Services	\$ 443	\$ 457	3.16%
\$ 8,107	\$ 8,347	2.95%	Leisure & Hospitality	\$ 156	\$ 161	3.21%
\$ 17,728	\$ 18,253	2.96%	Other Services	\$ 341	\$ 351	2.93%
\$ 27,791	\$ 28,368	2.08%	Government	\$ 534	\$ 546	2.25%
\$ 40,067	\$ 41,764	4.23%	State	\$ 771	\$ 803	4.15%
\$ 26,573	\$ 27,125	2.08%	Local	\$ 511	\$ 522	2.15%
\$ 39,608	\$ 40,013	1.02%	Federal	\$ 762	\$ 769	0.92%

Source: Quarterly Census of Employment and Wages

Average Weekly Wage for All Industries by County Annual 2005



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Average Weekly Wage Comparisons

IWD Region 3 & 4
\$506

Rank
Among All 15
IWD Regions
14th

Statewide
\$636

Nation
\$782

Source: Quarterly Census of Employment and Wages

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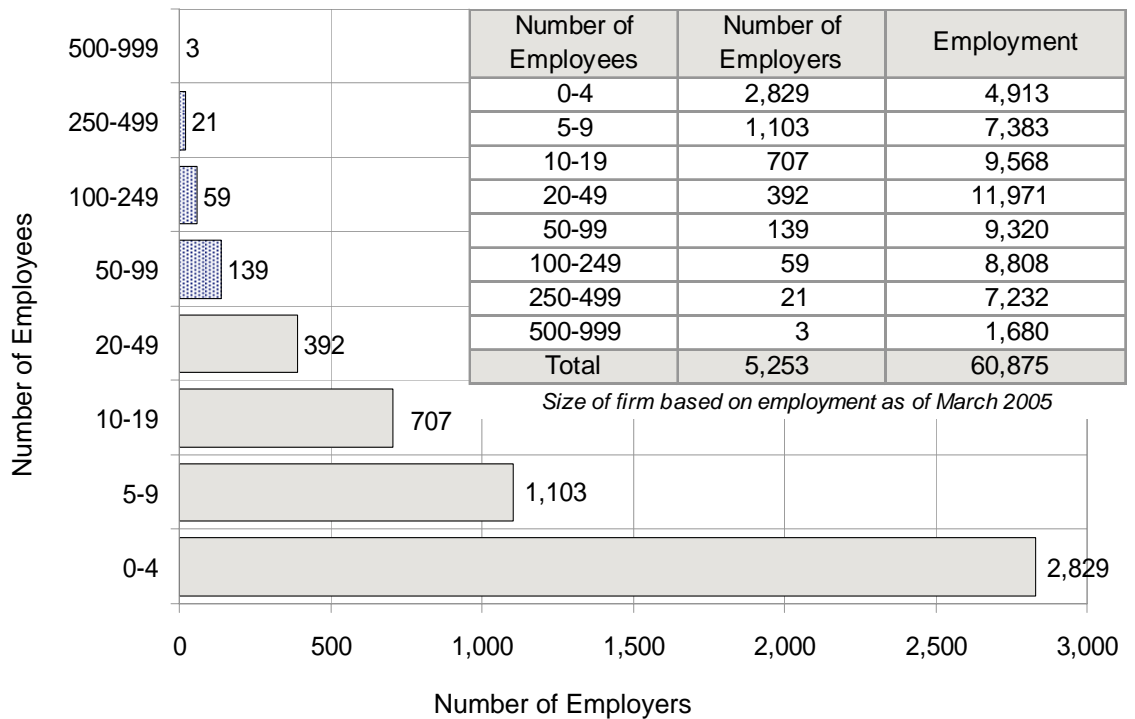
Size of Firm

80 firms in Region 3 & 4 employ 100 or more workers, totaling 16,868 employees, which accounts for 28.2 percent of total employment in the region.

Firms that employ less than 50 workers represent 95.6 percent of all establishments region-wide.

Size of Firm Based on Employment

March 2005



Source: Quarterly Census of Employment and Wages

2005 Local Employment Dynamics (LED) - Quarterly Workforce Indicators

4th Quarter 2005 and Average of 2005

Quarterly Workforce Indicators	Region 3 & 4 (Q4)	Region 3 & 4 (Avg: 2005)
Total Employment	62,215	61,952
Net Job Flows	440	524
Job Creation	2,776	3,686
New Hires	7,245	8,826
Separations	8,561	11,082
Turnover	8.50%	9.40%
Average Monthly Earnings	\$2,298.00	\$2,375.00
Average New Hire Earnings	\$1,506.00	\$1,557.00
Quarterly Workforce Indicators	State of Iowa (Q4)	State of Iowa (Avg: 2005)
Total Employment	1,429,186	1,437,201
Net Job Flows	2,804	8,348
Job Creation	59,675	71,532
New Hires	182,061	215,352
Separations	212,675	252,458
Turnover	8.70%	9.30%
Average Monthly Earnings	\$2,954.00	\$2,936.75
Average New Hire Earnings	\$1,784.00	\$1,773.50

Source: Local Employment Dynamics, www.iowaworkforce.org/lmi/empstat/ledindex.html.

For definitions of the Quarterly Workforce Indicators, visit <http://lehd.dsd.census.gov/led/datatools/qwiapp.html> and select the "i" icon in front of the indicator of interest.

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Quarterly Workforce Indicators Definitions

Total Employment

Number of workers who are employed by the same employer in both the current and previous quarter

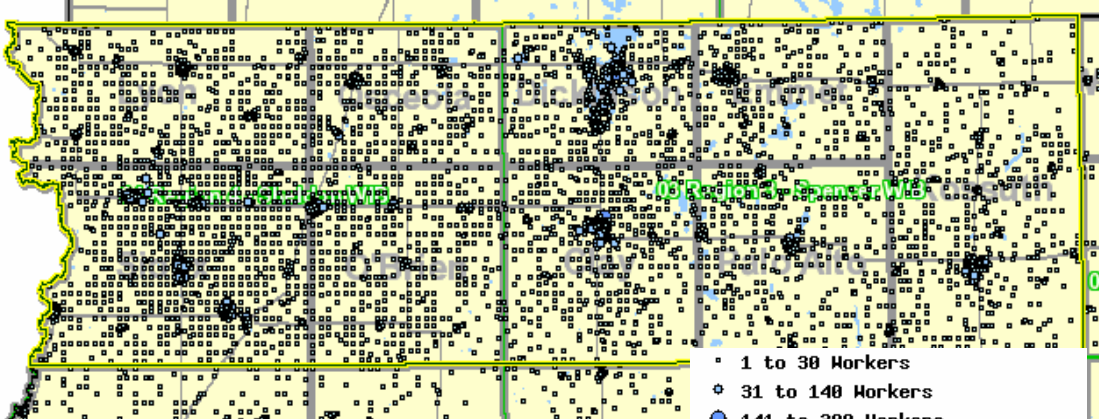
New Hires

Total number of accessions that were also not employed by that employer during the previous four quarters

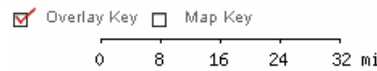
For additional definitions see source information below the LED tables

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ON THE MAP — Region 3 & 4 Where Workers Live that are Employed in the Region



Baseline Count of Jobs	2003	
	Count	Share
All Jobs (Private Sector Only)	48,141	100.0%



For an online tour of the application, please follow this link: http://lehd.dsd.census.gov/led/datatools/elearning/On_the_Map/index.htm.

ON THE MAP Statistics — Region 3 & 4 Distribution of Worker's Age and Monthly Earnings—Private Sector

Baseline Count of Jobs	2003		2002	
	Count	Share	Count	Share
All Jobs (Private Sector Only)	48,141	100.0%	48,828	100.0%

Jobs by Worker Age	2003		2002	
	Count	Share	Count	Share
* Age 30 or younger	14,264	29.6%	14,783	30.3%
* Age 31 to 54	25,992	54.0%	26,352	54.0%
* Age 55 or older	7,885	16.4%	7,693	15.8%

Jobs by Earnings Paid	2003		2002	
	Count	Share	Count	Share
* \$1,200 per month or less	18,304	38.0%	19,483	39.9%
* \$1,201 to \$3,400 per month	23,758	49.4%	23,994	49.1%
* More than \$3,400 per month	6,079	12.6%	5,351	11.0%

Source: Local Employment Dynamics, On the Map: <http://lehdmap.dsd.census.gov/>. For definitions and instruction on this mapping application, visit <http://lehdmap.dsd.census.gov/help.pl> and select any of the "Help" topics.

QUICK FACTS

'On the Map' Interactive Mapping Application

As of 2003, there were 48,141 jobs in the private sector in this region.

22.4 percent of workers (10,771) live in Sioux county, followed by 11.7 percent (5,644) that live in Clay county and work in Region 3 & 4.

QUICK FACTS

'On the Map' Reports

One of the reports generated from 'On the Map' displays total private sector jobs of 48,141 in Region 3 & 4 and the distribution of age and monthly earning of the workers.

Nearly 50 percent of Region 3 & 4 workers earn from \$1,201 to \$3,400 per month.

Less than 17 percent of the region's workers are age 55 and older.

2006 IOWA WORKFORCE DEVELOPMENT REGION 3 & 4 PROFILE

Top 20 Growing Industries by Employment 2004-2014

Industry Description	NAICS Code	2004 Estimated Employment	2014 Projected Employment	Total Growth	Percent Change
Nursing and Residential Care Facilities	623	3,090	3,800	710	23.0%
Hospitals	626	2,795	3,290	495	17.7%
Food Services and Drinking Places	722	3,890	4,385	495	12.7%
Educational Services	616	6,520	6,945	425	6.5%
Professional, Scientific, and Technical Services	541	1,125	1,475	350	31.1%
Administrative and Support Services	561	1,200	1,540	340	28.3%
Specialty Trade Contractors	238	1,650	1,985	335	20.3%
Self Employed and Unpaid Family Workers	671	6,535	6,860	325	5.0%
Local Government, Excluding Education and Hospitals	930	3,090	3,400	310	10.0%
Wood Product Manufacturing	321	815	1,095	280	34.4%
Machinery Manufacturing	333	1,780	2,060	280	15.7%
Transportation Equipment Manufacturing	336	2,205	2,480	275	12.5%
Social Assistance	624	1,120	1,395	275	24.6%
Truck Transportation	484	1,130	1,385	255	22.6%
Ambulatory Health Care Services	621	1,285	1,510	225	17.5%
Building Material and Garden Equipment	444	880	1,055	175	19.9%
General Merchandise Stores	452	1,150	1,320	170	14.8%
Religious, Grantmaking, Civic, Professional Orgs	813	1,425	1,595	170	11.9%
Amusement, Gambling, and Recreation Industries	713	620	785	165	26.6%
Insurance Carriers and Related Activities	524	670	820	150	22.4%

Source: Long-Term Industry Projections <http://www.iowaworkforce.org/lmi/occupations/projections/indprojhome.html>

"Hot Jobs" in Region 3 & 4 2004 - 2014

Occupational Title	2004 Estimated Employment	2014 Projected Employment	Region 3 & 4 2006 Mean Annual Wage	Annual Growth Rate (%)
Bachelor's Degree				
Accountants and Auditors	405	525	\$50,931	3.0
Insurance Sales Agents	355	420	\$48,662	1.8
Postsecondary Education (Long-term on-the-job training or work experience in a related occupation)				
Electricians	255	290	\$32,715	1.6
Maintenance and Repair Workers, General	630	725	31,499	1.5
Licensed Practical and Licensed Vocational Nurses	345	415	31,415	2.0
Automotive Service Technicians and Mechanics	420	485	30,679	1.5
Machinists	560	640	28,680	1.4
First-Line Supervisors/Managers of Food Prep & Serving Workers	330	385	25,435	1.7
High School Diploma or Equivalent (Moderate-term on-the-job training)				
Welding, Soldering & Brazing Machine Setters, Operators	365	415	\$34,884	1.4
Truck Drivers, Heavy and Tractor-Trailer	1,740	2,030	29,097	1.7
Customer Service Representatives	405	470	24,814	1.6

Occupations are selected based on growth factors in the IWD Region 3-4 2004-2014 occupational projections and the 2006 IWD Region 3-4 mean annual wage. The occupations listed have a higher growth rate than the IWD Regions' 3-4 average of 1.3% and a higher than average IWD Region 3-4 wage of \$23,952.

2006 IOWA WORKFORCE DEVELOPMENT REGION 3 & 4 PROFILE

Employment and Unemployment Statistics

Annual 2006

County	Labor Force	Number Unemployed	Unemployment Rate	Number Employed
Clay	9,920	330	3.3	9,590
Dickinson	10,190	410	4	9,780
Emmet	6,100	250	4.1	5,850
Kossuth	9,080	300	3.3	8,780
Lyon	6,680	160	2.4	6,520
O'Brien	7,830	240	3.1	7,590
Osceola	3,440	120	3.5	3,320
Palo Alto	5,400	180	3.3	5,220
Sioux	19,380	490	2.5	18,900
Total	78,020	2,480	Avg 3.2	75,550

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Labor Force 2006

Unemployment averaged 3.2 percent in Region 3 & 4 for 2006. The region's jobless rate translated into 2,480 unemployed persons.

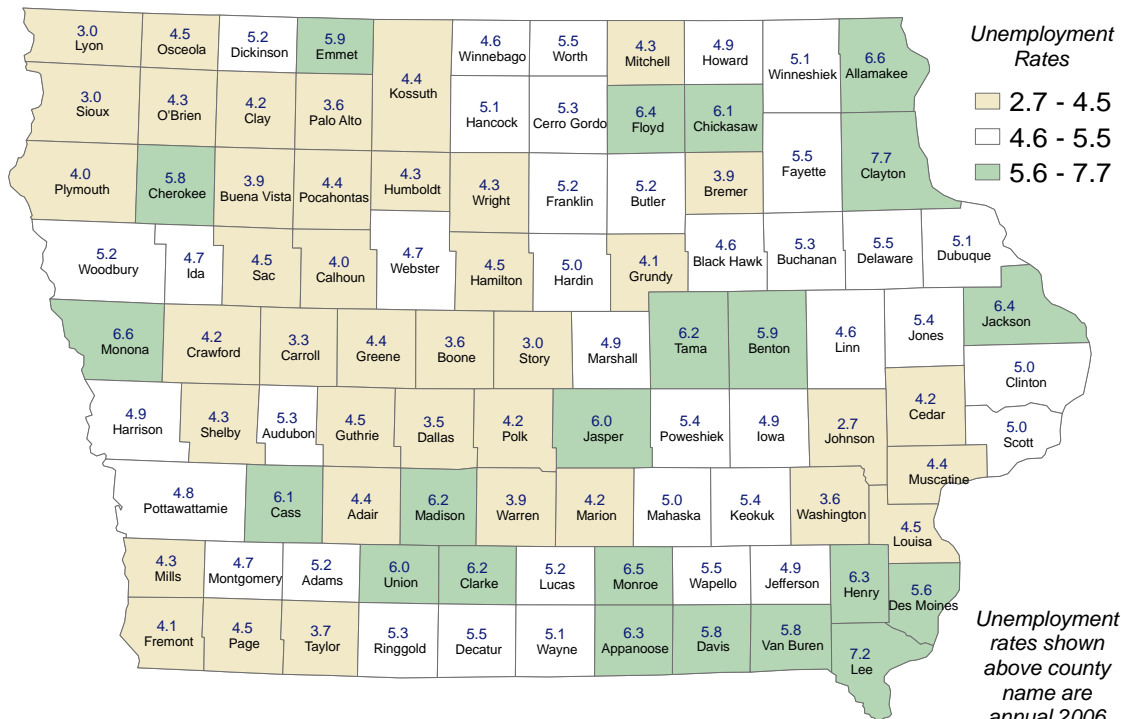
The 2006 unemployment rate for Region 3 & 4 fell considerably below the statewide average of 3.7 percent.

Note: The unemployment rate is widely recognized as an important economic indicator that is used to gauge the vitality of the labor market. The release of the monthly unemployment rate causes markets to react and analysts to speculate on the health of the economy. A low jobless rate indicates a strong economy where job seekers can find employment quickly, whereas a high rate may indicate a weaker economy. On the other hand, businesses can find employees more easily when the unemployment rate is high.

Source: Local Area Unemployment Statistics (LAUS), www.iowa workforce.org/lmi/pressrelease/index.html

Unemployment Rates per Iowa Counties

2006 Annual Average



QUICK FACTS

County Unemployment Rates

Clayton County had the highest jobless rate in the state in 2006 at 7.7 percent.

Johnson County had the lowest jobless rate in the state in 2006 at 2.7 percent.

Source: Local Area Unemployment Statistics (LAUS), www.iowa workforce.org/lmi/laborforce/index.html

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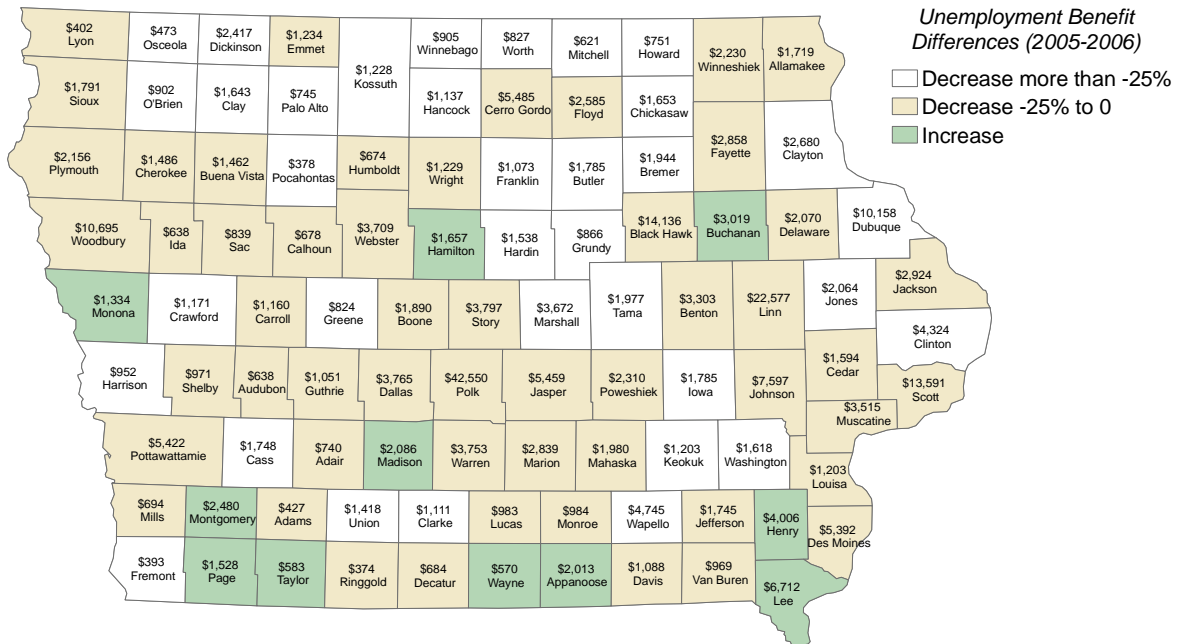
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Annual 2006 UI Benefits

UI Benefits for Iowa increased from \$302 million in 2005 to \$318 million in 2006, an increase of 5.3 percent.

UI Benefits in Region 3 & 4 decreased from \$11.6 million in 2005 to \$10.1 million in 2006, a decrease of 12.9 percent.

Total Unemployment Insurance (UI) Benefit Payouts Annual 2006



Note: Dollar values are in thousands. Total UI Benefit payouts include benefits paid under the Iowa unemployment insurance program and federal benefits paid under the unemployment compensation for federal employees and service personnel programs. Benefit payout is based on claimant's county of residence. Figures do not include the Temporary Emergency Unemployment Compensation program (TEUC).

Source: Unemployment Insurance Statistical Data, www.iowaworkforce.org/lmi/uistats/index.html

CONTACT INFO

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Equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.

TTY 515-281-4748;
1-800-831-1399



For Additional Information about Region 3 & 4—Visit our Website!

[Click here for Region 3 & 4 data](#)

Information for the combined Regions 3 & 4 are found under this tab in the Iowa Workforce Information Network.