

2007 ANNUAL PROFILE

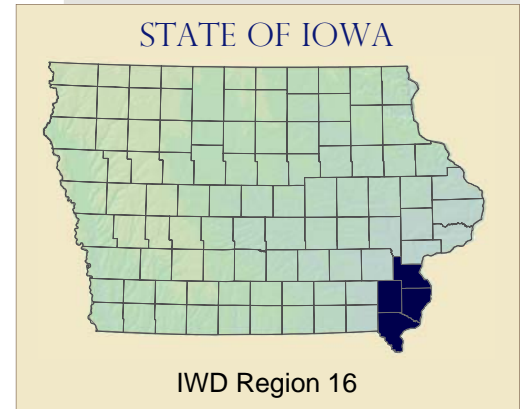
REGION 16

IOWA WORKFORCE DEVELOPMENT

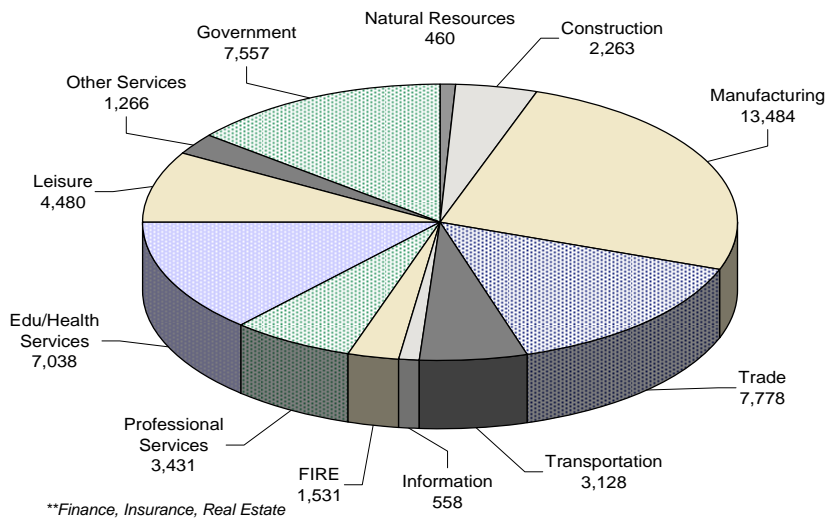
Executive Summary

As of 2006, Iowa Workforce Development's (IWD) Region 16 largest private industry was Manufacturing, representing 25.4 percent (13,484) of the region's total covered employment of 52,974. The region's total employment increased by just 0.4 percent since 2005, and the average annual wage increased by 2.0 percent to \$31,465 for all industries.

IWD's Region 16 average weekly wage for all industries was \$605 for 2006. This was an increase of 2.0 percent since 2005. The highest average weekly wage for a private sector industry was in Manufacturing, averaging \$806 with gross total wages of \$565.3 million. Between 2005 and 2006, the Professional & Business Services sector reported the largest percentage increase in average weekly wage of 10.46 percent (\$50).



2006 Industry Breakout by Employment



Source: Quarterly Census of Employment and Wages

Ten Largest Employers by Employment

Based on Annual 2006 Employment by Private Industry

Rank	Name of Company	Industry
1	Wal-Mart Stores	Retail Trade
2	Great River Medical Center	Health Services
3	Tyson Fresh Meats	Manufacturing
4	Hy-Vee Food Stores	Retail Trade
5	American Ordnance	Manufacturing
6	Hon Industries-Heatilator Division	Manufacturing
7	Vista Bakery	Manufacturing
8	General Electric Company	Manufacturing
9	Pinnacle Foods Group	Manufacturing
10	Federal-Mogul Ignition Company	Manufacturing

Source: Quarterly Census of Employment and Wages

QUICK FACTS

**Counties Included in
Iowa Workforce Development's
Region 16**

Des Moines	Lee
Henry	Louisia

2006 Covered Employment (QCEW)

		%
Total Employment	52,974	3.60 ¹
Average Weekly Wage	\$605	91.67 ²
Largest Private Sector:		
Manufacturing	13,484	5.83 ³

¹ Percent is based on statewide covered employment of 1,470,744

² Percent is based on statewide average weekly wage of \$660

³ Percent is based on statewide covered employment in specified sector

Census Statistics

IWD Region 16 Population (2006)	109,486
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2005 - 2006 Covered Employment and Reporting Units by Industry

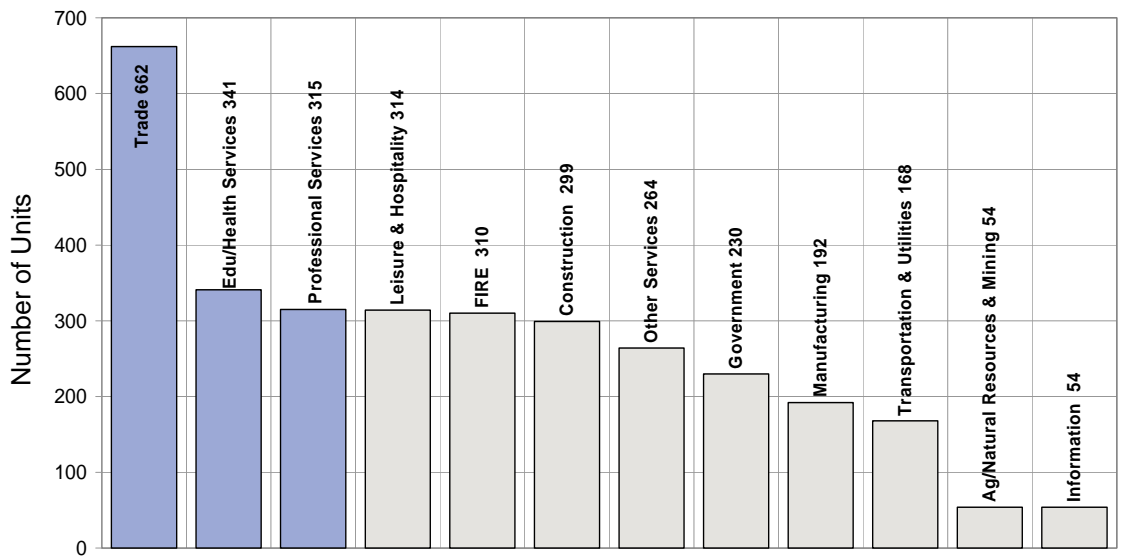
A Unit is Defined as a Worksite

Reporting Units				Employment		
2005	2006	% Change		2005	2006	% Change
3,238	3,202	-1.11%	Total All Industries	52,786	52,974	0.36%
3,005	2,973	-1.06%	Private Business	45,211	45,417	0.46%
56	54	-3.57%	Ag/Natural Resources & Mining	446	460	3.14%
314	299	-4.78%	Construction	2,298	2,263	-1.52%
199	192	-3.52%	Manufacturing	13,416	13,484	0.51%
673	662	-1.63%	Trade	7,854	7,778	-0.97%
197	195	-1.02%	<i>Wholesale Trade</i>	1,374	1,417	3.13%
476	467	-1.89%	<i>Retail Trade</i>	6,480	6,361	-1.84%
172	168	-2.33%	Transportation & Utilities	3,243	3,128	-3.55%
54	54	0.00%	Information	558	558	0.00%
299	310	3.68%	Finance, Insurance, and Real Estate	1,503	1,531	1.86%
318	315	-0.94%	Professional & Business Services	3,298	3,431	4.03%
339	341	0.59%	Education & Health Services	7,021	7,038	0.24%
314	314	0.00%	Leisure & Hospitality	4,281	4,480	4.65%
270	264	-2.22%	Other Services	1,294	1,266	-2.16%
233	230	-1.29%	Government	7,575	7,557	-0.24%
48	48	0.00%	<i>State</i>	1,291	1,289	-0.15%
149	147	-1.34%	<i>Local</i>	5,871	5,855	-0.27%
36	35	-2.78%	<i>Federal</i>	412	413	0.24%

Source: Quarterly Census of Employment and Wages

Reporting Units by Industry in 2006

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
F.I.R.E. - Finance, Insurance, & Real Estate

Natural Resources - Agriculture, Natural Resources, & Mining

Source: Quarterly Census of Employment and Wages

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**IWD Region 16's
Greatest Number of
Worksites**

Wholesale & Retail
Trade
662

Education & Health
Services
341

Professional Services
315

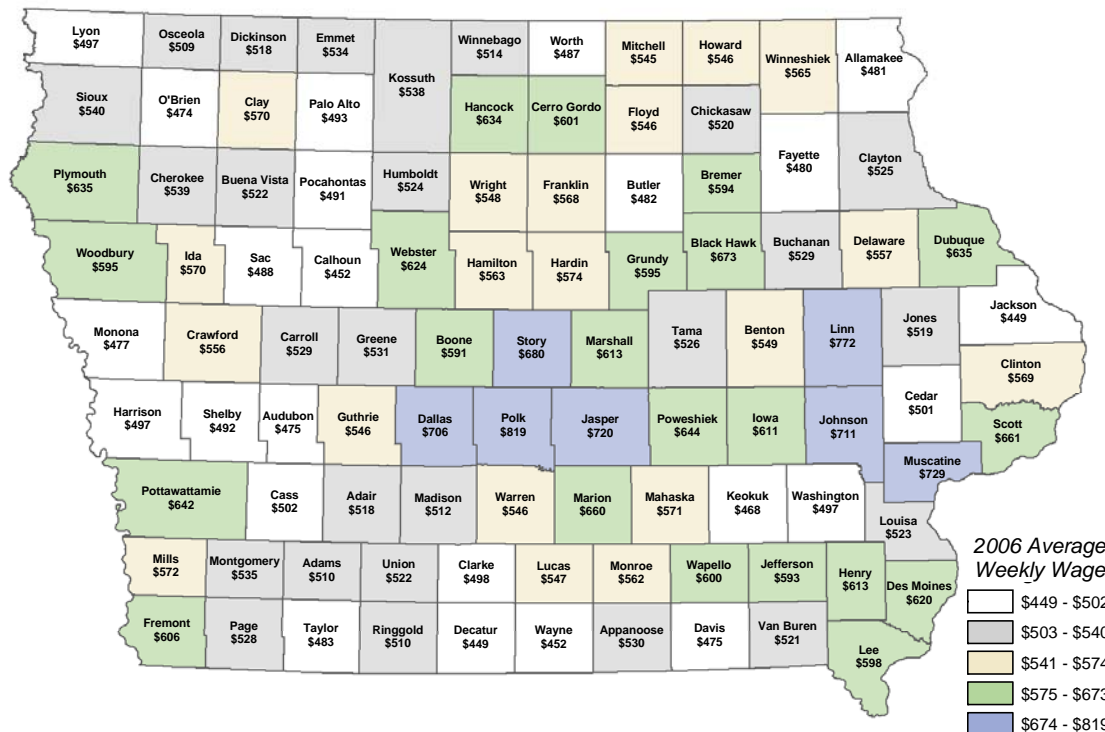
2007 IOWA WORKFORCE DEVELOPMENT REGION 16 PROFILE

2005—2006 Average Annual and Weekly Wage by Industry

Average Annual Wage				Average Weekly Wage		
2005	2006	% Change		2005	2006	% Change
\$ 30,845	\$ 31,465	2.01%	Total All Industries	\$ 593	\$ 605	2.02%
\$ 30,522	\$ 31,006	1.59%	Private Business	\$ 587	\$ 596	1.53%
\$ 29,350	\$ 30,634	4.37%	Ag/Natural Resources & Mining	\$ 564	\$ 589	4.43%
\$ 35,788	\$ 38,703	8.14%	Construction	\$ 688	\$ 744	8.14%
\$ 42,160	\$ 41,923	-0.56%	Manufacturing	\$ 811	\$ 806	-0.62%
\$ 22,422	\$ 22,399	-0.10%	Trade	\$ 431	\$ 431	0.00%
\$ 38,628	\$ 36,753	-4.85%	Wholesale Trade	\$ 743	\$ 707	-4.85%
\$ 18,986	\$ 19,201	1.13%	Retail Trade	\$ 365	\$ 369	1.10%
\$ 39,890	\$ 40,014	0.31%	Transportation & Utilities	\$ 767	\$ 769	0.26%
\$ 25,991	\$ 26,522	2.04%	Information	\$ 500	\$ 510	2.00%
\$ 31,318	\$ 31,936	1.97%	Finance, Insurance, Real Estate	\$ 602	\$ 614	1.99%
\$ 24,855	\$ 27,458	10.47%	Professional & Business Services	\$ 478	\$ 528	10.46%
\$ 28,959	\$ 30,243	4.43%	Education & Health Services	\$ 557	\$ 582	4.49%
\$ 10,374	\$ 10,583	2.01%	Leisure & Hospitality	\$ 200	\$ 204	2.00%
\$ 17,186	\$ 18,722	8.94%	Other Services	\$ 331	\$ 360	8.76%
\$ 32,774	\$ 34,224	4.42%	Government	\$ 630	\$ 658	4.44%
\$ 44,365	\$ 47,005	5.95%	State	\$ 853	\$ 904	5.98%
\$ 29,438	\$ 30,518	3.67%	Local	\$ 566	\$ 587	3.71%
\$ 44,081	\$ 46,869	6.32%	Federal	\$ 848	\$ 901	6.25%

Source: Quarterly Census of Employment and Wages

Average Weekly Wage for All Industries by County Annual 2006



Source: Quarterly Census of Employment and Wages

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Average Weekly Wage Comparisons

IWD Region 16
\$605

Rank
Among All 15
IWD Regions
5th

Statewide
\$660

Nation
\$818

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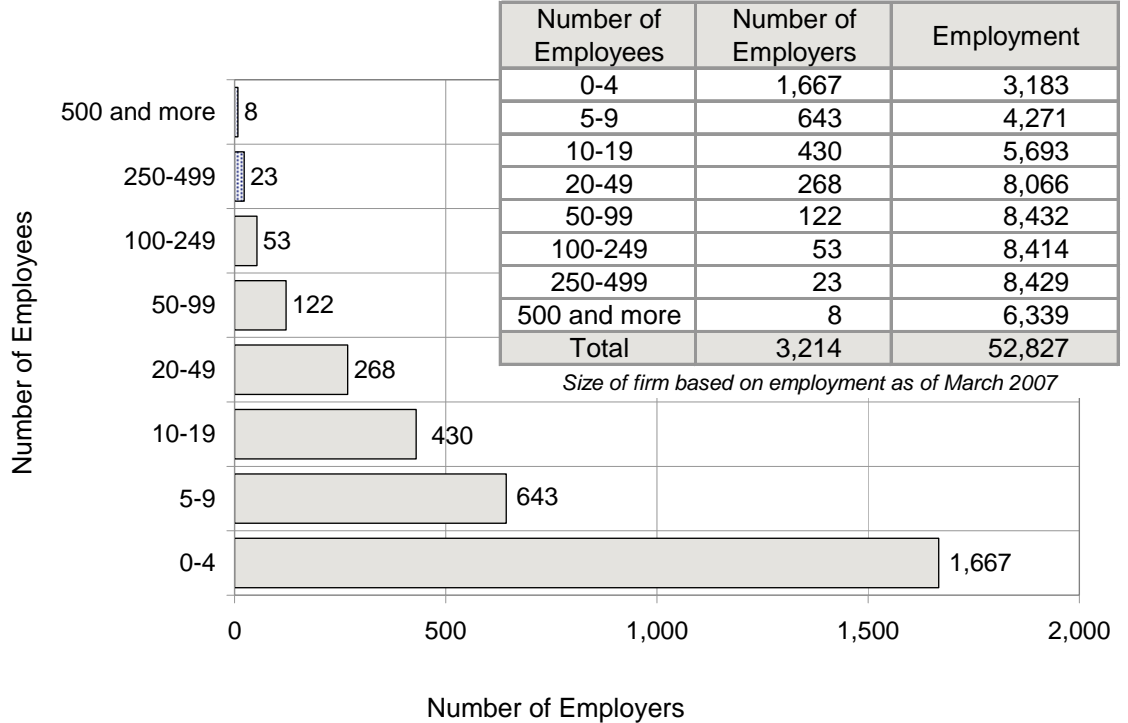
Size of Firm

Eight firms in Region 16 employ 500 or more workers, totaling 6,339 employees, which accounts for nearly 12.0 percent of total employment in the region.

Firms that employ less than 50 workers represent 93.5 percent of all establishments region-wide.

Size of Firm Based on Employment

March 2007



Source: Quarterly Census of Employment and Wages

2006 Local Employment Dynamics (LED) - Quarterly Workforce Indicators

4th Quarter 2006 and Average of all 2006—All Ownerships

Quarterly Workforce Indicators	Region 16 (Q4)	Region 16 (Avg: 2006)
Total Employment	52,735	52,602
Net Job Flows	66	163
Job Creation	2,278	2,437
New Hires	7,151	7,785
Separations	8,849	9,355
Turnover	9.40%	9.80%
Average Monthly Earnings	\$2,811.00	\$2,707.25
Average New Hire Earnings	\$1,686.00	\$1,760.50

Quarterly Workforce Indicators	State of Iowa (Q4)	State of Iowa (Avg: 2006)
Total Employment	1,466,531	1,449,006
Net Job Flows	-6,508	10,177
Job Creation	62,978	71,463
New Hires	204,021	213,767
Separations	257,716	250,727
Turnover	9.60%	9.30%
Average Monthly Earnings	\$3,172.00	\$2,987.50
Average New Hire Earnings	\$1,783.00	\$1,817.25

Source: Local Employment Dynamics, www.iowaworkforce.org/lmi/empstat/ledindex.html. For definitions of the Quarterly Workforce Indicators, visit <http://lehd.dsd.census.gov/led/datatools/qwiapp.html> and select the 'i' icon in front of the indicator of interest.

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Quarterly Workforce Indicators Definitions

Total Employment

Number of workers who are employed by the same employer in both the current and previous quarter

New Hires

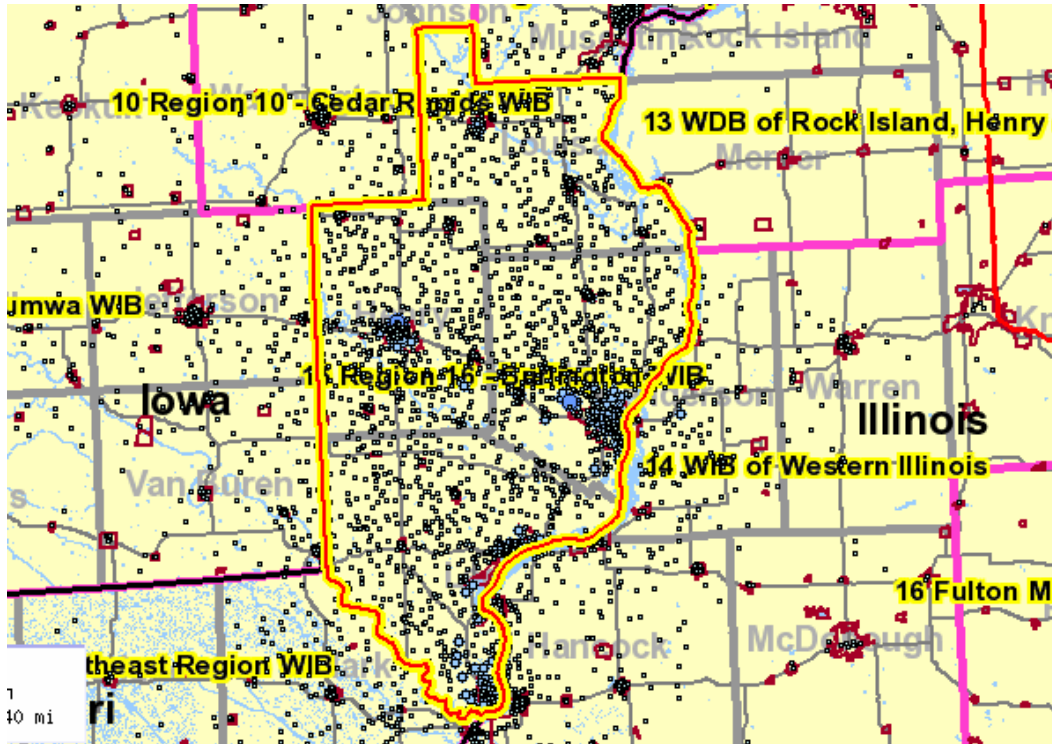
Total number of accessions that were also not employed by that employer during the previous four quarters

For additional definitions see source information below the LED tables

2007 IOWA WORKFORCE DEVELOPMENT REGION 16 PROFILE

ON THE MAP — Region 16

Where Workers Live that are Employed in the Region



For an online tour of the application, please follow this link: http://lehd.dsd.census.gov/led/datatools/elearning/On_the_Map/index.htm.

QUICK FACTS

'On the Map'
Interactive Mapping
Application

As of 2004, there were
47,234 primary jobs
in this region.

31.7 percent of
workers (14,953)
live in Des Moines
county, followed by
25.9 percent (12,249)
that live in
Lee County and
work in Region 16.

ON THE MAP Statistics — Region 16

Distribution of Worker's Age and Monthly Earnings—Primary Jobs

<u>Baseline Count of Jobs</u>	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
All Primary Jobs	47,234	100.0%	47,523	100.0%	49,253	100.0%

<u>Jobs by Worker Age</u>	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
* Age 30 or younger	11,709	24.8%	11,506	24.2%	12,134	24.6%
* Age 31 to 54	27,114	57.4%	27,836	58.6%	29,148	59.2%
* Age 55 or older	8,411	17.8%	8,181	17.2%	7,971	16.2%

<u>Jobs by Earnings Paid</u>	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
* \$1,200 per month or less	13,603	28.8%	14,366	30.2%	15,015	30.5%
* \$1,201 to \$3,400 per month	21,210	44.9%	22,252	46.8%	23,630	48.0%
* More then \$3,400 per month	12,421	26.3%	10,905	22.9%	10,608	21.5%

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'On the Map'
Reports

One of the reports
generated from
'On the Map'
displays total primary
jobs of 47,234 in
Region 16 and the
distribution of age and
monthly earning of the
workers.

44.9 percent of Region
16 workers earn from
\$1,201 to \$3,400 per
month.

17.8 percent of the
region's workers are
age 55 and older.

Source: Local Employment Dynamics, On the Map: <http://lehdmap.dsd.census.gov/>. For definitions and instruction on this mapping application, visit <http://lehdmap.dsd.census.gov/help.pl> and select any of the "Help" topics.

2007 IOWA WORKFORCE DEVELOPMENT REGION 16 PROFILE

Top 20 Growing Industries by Employment 2004 - 2014

Industry Description	NAICS Code	2004 Estimated Employment	2014 Projected Employment	Total Growth	Percent Change
Educational Services	616	4,240	4,705	465	10.97%
Administrative and Support Services	561	2,005	2,455	450	22.44%
Food Services and Drinking Places	722	3,325	3,775	450	13.53%
Hospitals	626	2,555	2,960	405	15.85%
Self Employed and Unpaid Family Workers	671	5,245	5,635	390	7.44%
Ambulatory Health Care Services	621	1,480	1,845	365	24.66%
Professional, Scientific, and Technical Services	541	1,190	1,525	335	28.15%
Specialty Trade Contractors	238	1,325	1,605	280	21.13%
Warehousing and Storage	493	1,495	1,750	255	17.06%
Nursing and Residential Care Facilities	623	1,825	2,060	235	12.88%
Truck Transportation	484	1,100	1,300	200	18.18%
Food Manufacturing	311	3,180	3,370	190	5.97%
Social Assistance	624	610	790	180	29.51%
Machinery Manufacturing	333	1,385	1,550	165	11.91%
Motor Vehicle and Parts Dealers	441	855	995	140	16.37%
Building Material and Garden Equipment	444	675	795	120	17.78%
General Merchandise Stores	452	1,540	1,660	120	7.79%
Religious, Grantmaking, Civic, Professional Organizations	813	1,175	1,295	120	10.21%
Local Government, Excluding Education and Hospitals	930	2,090	2,205	115	5.50%
Amusement, Gambling, and Recreation Industries	713	555	655	100	18.02%

Source: Long-Term Industry Projections

"Hot Jobs" in Region 16 2004 - 2014

Occupational Title	2004 Estimated Employment	2014 Projected Employment	Region 16 2006 Mean Annual Wage	Annual Growth Rate (%)
Bachelor's Degree				
General and Operations Managers	425	475	\$81,508	1.2
Accountants and Auditors	215	255	\$60,675	1.9
Medical and Health Services Managers	205	240	\$56,113	1.7
Secondary School Teachers, Except Special and Vocational	295	330	\$37,305	1.2
Postsecondary Education (Long-term on-the-job training or work experience in a related occupation)				
Registered Nurses	1,345	1,540	\$45,641	1.4
Licensed Practical and Licensed Vocational Nurses	330	385	32,979	1.7
Automotive Service Technicians and Mechanics	270	320	29,106	1.7
High School Diploma or Equivalent (Moderate-term on-the-job training)				
Sales Representatives, Wholesale and Manufacturing	290	330	\$58,472	1.2
Truck Drivers, Heavy and Tractor-Trailer	1,720	2,015	32,692	1.7
Customer Service Representatives	490	595	26,842	2.1

Occupations are selected based on growth factors in the IWD Region 16 2004-2014 occupational projections and the 2006 IWD Region 16 mean annual wage. The occupations listed have a higher growth rate than the IWD Regions 16 average of 1.1% and a higher than average IWD Region 16 wage of \$26,842.

2007 IOWA WORKFORCE DEVELOPMENT REGION 16 PROFILE

Employment and Unemployment Statistics Annual 2006

County	Labor Force	Number Unemployed	Unemployment Rate	Number Employed
Des Moines	21,140	1,010	4.8	20,130
Henry	10,640	560	5.3	10,070
Lee	17,540	1,090	6.2	16,450
Louisa	6,480	250	3.8	6,230
Total	55,800	2,910	Avg 5.2	52,880

Note: The unemployment rate is widely recognized as an important economic indicator that is used to gauge the vitality of the labor market. The release of the monthly unemployment rate causes markets to react and analysts to speculate on the health of the economy. A low jobless rate indicates a strong economy where job seekers can find employment quickly, whereas a high rate may indicate a weaker economy. On the other hand, businesses can find employees more easily when the unemployment rate is high.

Source: Local Area Unemployment Statistics (LAUS), www.iowa workforce.org/imi/pressrelease/index.html

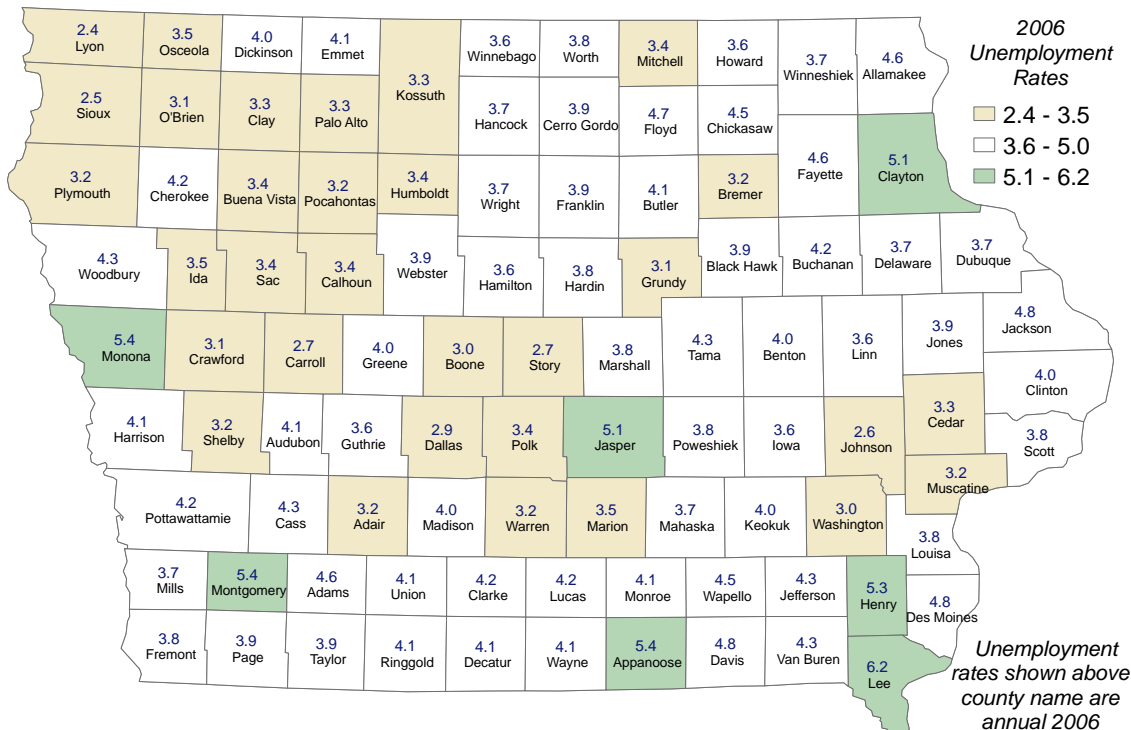
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Labor Force 2006

Unemployment averaged 5.2 percent in Region 16 for 2006. The region's jobless rate translated into 2,910 unemployed persons.

The 2006 unemployment rate for Region 16 far exceeded the statewide average of 3.7 percent and represented the highest pocket of unemployment in the state.

Unemployment Rates per Iowa Counties 2006 Annual Average



QUICK FACTS

County Unemployment Rates

Lee County had the highest jobless rate in the state in 2006 at 6.2 percent.

Lyon County had the lowest jobless rate in the state in 2006 at 2.4 percent

Source: Local Area Unemployment Statistics (LAUS)

