

2007 ANNUAL PROFILE

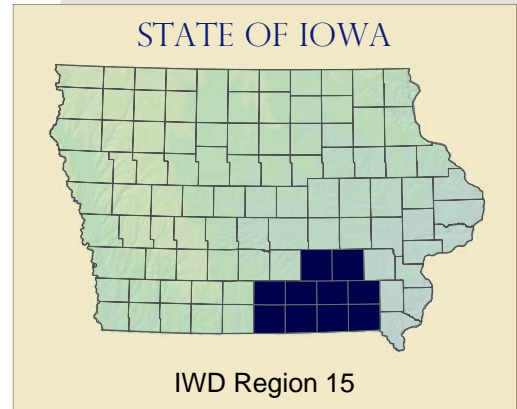
REGION 15

IOWA WORKFORCE DEVELOPMENT

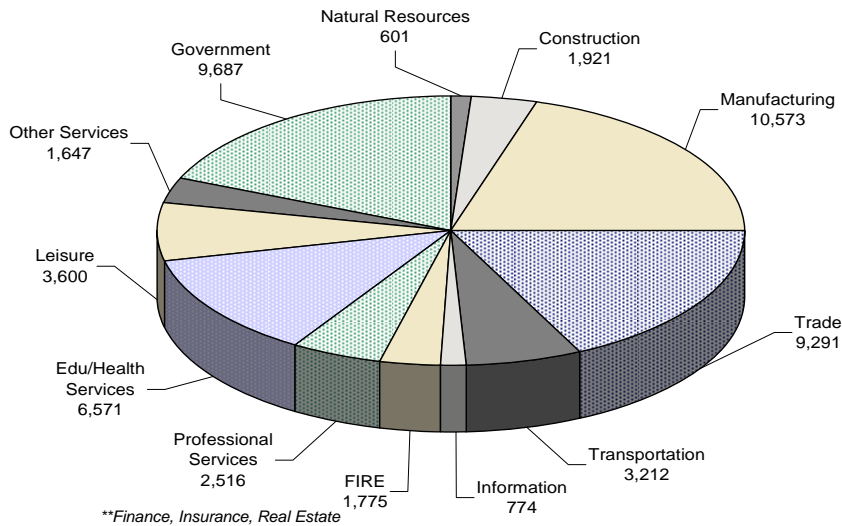
Executive Summary

As of 2006, Iowa Workforce Development's (IWD) Region 15 largest private industry was Manufacturing, representing 20.3 percent (10,573) of the region's total covered employment of 52,167. The region's total employment increased by less than 1.0 percent since 2005, and the average annual wage increased by 3.2 percent to \$29,271 for all industries.

IWD's Region 15 average weekly wage for all industries was \$563 for 2006. This was an increase of 3.3 percent since 2005. The highest average weekly wage for a private sector was in Manufacturing, averaging \$757 with gross total wages of \$416.4 million. Between 2005 and 2006, the Other Services sector reported the largest percentage increase in average weekly wage of 15.6 percent (\$56).



2006 Industry Breakout by Employment



Source: Quarterly Census of Employment and Wages

Ten Largest Employers by Employment

Based on Annual 2006 Employment by Private Industry

Rank	Name of Company	Industry
1	Cargill Meat Solutions	Manufacturing
2	Hy-Vee Food Stores	Warehousing
3	Ottumwa Regional Health Center	Health Services
4	Wal-Mart Stores	Retail Trade
5	Deere & Company	Manufacturing
6	Cargill Inc	Manufacturing
7	Clow Valve Company	Manufacturing
8	The Dexter Company	Manufacturing
9	Barker Company	Manufacturing
10	Curwood Inc	Manufacturing

Source: Quarterly Census of Employment and Wages

QUICK FACTS

Counties Included in Iowa Workforce Development's Region 15

- | | |
|-----------|-----------|
| Appanoose | Mahaska |
| Davis | Monroe |
| Jefferson | Van Buren |
| Keokuk | Wapello |
| Lucas | Wayne |

2006 Covered Employment (QCEW)

		%
Total Employment	52,167	3.55 ¹
Average Weekly Wage	\$563	85.30 ²
Largest Private Sector:		
Manufacturing	10,573	4.57 ³

¹ Percent is based on statewide covered employment of 1,470,744

² Percent is based on statewide average weekly wage of \$660

³ Percent is based on statewide covered employment in specified sector

Census Statistics

IWD Region 15 Population (2006)	139,004
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2005 - 2006 Covered Employment and Reporting Units by Industry

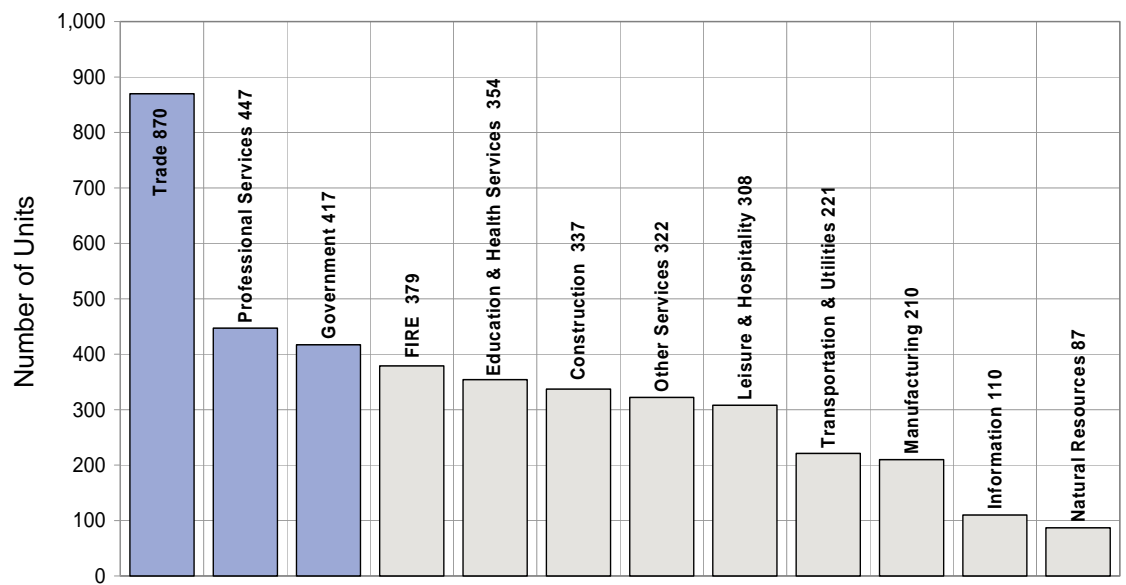
A Unit is Defined as a Worksite

Reporting Units				Employment		
2005	2006	% Change		2005	2006	% Change
4,052	4,060	0.20%	Total All Industries	51,922	52,167	0.47%
3,635	3,643	0.22%	Private Business	42,272	42,480	0.49%
78	87	11.54%	Ag/Natural Resources & Mining	556	601	8.09%
350	337	-3.71%	Construction	1,971	1,921	-2.54%
211	210	-0.47%	Manufacturing	10,577	10,573	-0.04%
869	870	0.12%	Trade	9,546	9,291	-2.67%
262	265	1.15%	<i>Wholesale Trade</i>	2,204	2,119	-3.86%
608	606	-0.33%	<i>Retail Trade</i>	7,342	7,172	-2.32%
212	221	4.25%	Transportation & Utilities	2,893	3,212	11.03%
111	110	-0.90%	Information	822	774	-5.84%
368	379	2.99%	Finance, Insurance, and Real Estate	1,786	1,775	-0.62%
454	447	-1.54%	Professional & Business Services	2,645	2,516	-4.88%
354	354	0.00%	Education & Health Services	6,515	6,571	0.86%
300	308	2.67%	Leisure & Hospitality	3,481	3,600	3.42%
328	322	-1.83%	Other Services	1,481	1,647	11.21%
418	417	-0.24%	Government	9,651	9,687	0.37%
79	80	1.27%	<i>State</i>	534	548	2.62%
261	260	-0.38%	<i>Local</i>	8,497	8,506	0.11%
78	78	0.00%	<i>Federal</i>	620	632	1.94%

Source: Quarterly Census of Employment and Wages

Reporting Units by Industry in 2006

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
F.I.R.E. - Finance, Insurance, & Real Estate

Natural Resources - Agriculture, Natural Resources, & Mining

Source: Quarterly Census of Employment and Wages

QUICK FACTS

IWD Region 15's
Greatest Number of
Worksites

Wholesale & Retail
Trade
870

Professional Services
447

Government
417

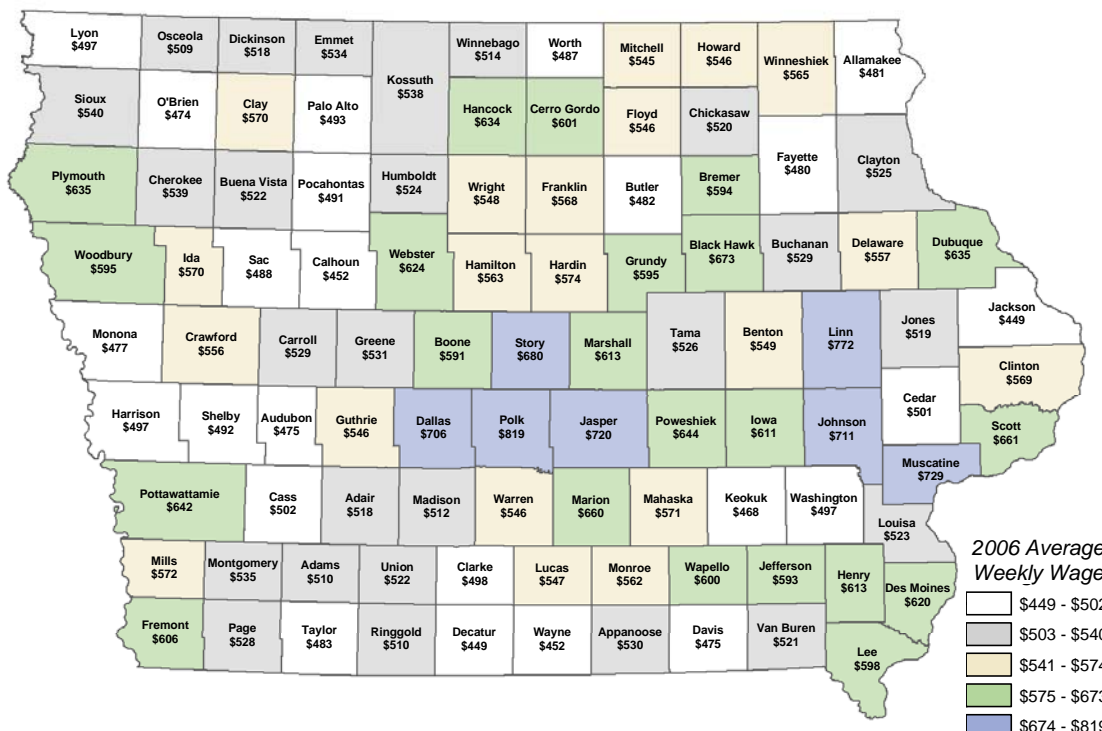
2007 IOWA WORKFORCE DEVELOPMENT REGION 15 PROFILE

2005—2006 Average Annual and Weekly Wage by Industry

Average Annual Wage				Average Weekly Wage		
2005	2006	% Change		2005	2006	% Change
\$ 28,354	\$ 29,271	3.23%	Total All Industries	\$ 545	\$ 563	3.30%
\$ 28,087	\$ 28,950	3.07%	Private Business	\$ 540	\$ 557	3.15%
\$ 28,788	\$ 28,779	-0.03%	Ag/Natural Resources & Mining	\$ 554	\$ 553	-0.18%
\$ 30,684	\$ 32,039	4.42%	Construction	\$ 590	\$ 616	4.41%
\$ 37,780	\$ 39,388	4.25%	Manufacturing	\$ 727	\$ 757	4.13%
\$ 22,799	\$ 23,366	2.49%	Trade	\$ 438	\$ 449	2.51%
\$ 33,065	\$ 35,662	7.86%	Wholesale Trade	\$ 636	\$ 686	7.86%
\$ 19,717	\$ 19,733	0.08%	Retail Trade	\$ 379	\$ 379	0.00%
\$ 36,925	\$ 36,658	-0.72%	Transportation & Utilities	\$ 710	\$ 705	-0.70%
\$ 26,971	\$ 27,090	0.44%	Information	\$ 519	\$ 521	0.39%
\$ 33,057	\$ 34,011	2.89%	Finance, Insurance, Real Estate	\$ 636	\$ 654	2.83%
\$ 32,455	\$ 32,396	-0.18%	Professional & Business Services	\$ 624	\$ 623	-0.16%
\$ 24,954	\$ 25,841	3.55%	Education & Health Services	\$ 480	\$ 497	3.54%
\$ 8,504	\$ 8,776	3.20%	Leisure & Hospitality	\$ 164	\$ 169	3.05%
\$ 18,591	\$ 21,511	15.71%	Other Services	\$ 358	\$ 414	15.64%
\$ 29,518	\$ 30,676	3.92%	Government	\$ 568	\$ 590	3.87%
\$ 42,620	\$ 44,180	3.66%	State	\$ 820	\$ 850	3.66%
\$ 27,928	\$ 28,977	3.76%	Local	\$ 537	\$ 557	3.72%
\$ 40,024	\$ 41,882	4.64%	Federal	\$ 770	\$ 805	4.55%

Source: Quarterly Census of Employment and Wages

Average Weekly Wage for All Industries by County Annual 2006



Source: Quarterly Census of Employment and Wages

QUICK FACTS

Average Weekly Wage Comparisons

IWD Region 15
\$563

Rank
Among All 15
IWD Regions
11th

Statewide
\$660

Nation
\$818

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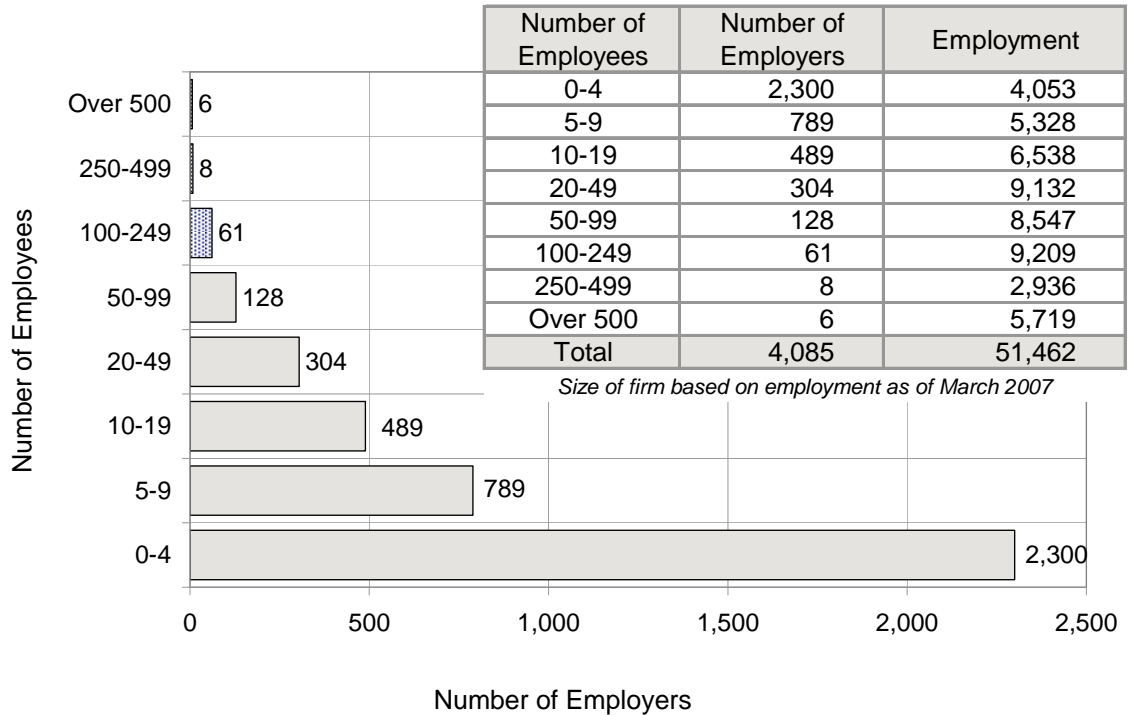
Size of Firm

Six firms in Region 15 employ 500 or more workers, totaling 5,719 employees, which accounts for 11.1 percent of total employment in the region.

Firms that employ less than 50 workers represent 95 percent of all establishments region-wide, yet only 48.7 percent of total employment.

Size of Firm Based on Employment

March 2006



Source: Quarterly Census of Employment and Wages

2006 Local Employment Dynamics (LED) - Quarterly Workforce Indicators

4th Qtr 2006 and Average of all 2006—All Ownerships

Quarterly Workforce Indicators	Region 15 (Q4)	Region 15 (Avg: 2006)
Total Employment	51,007	50,522
Net Job Flows	-285	288
Job Creation	2,016	2,356
New Hires	6,397	6,969
Separations	8,348	8,241
Turnover	9.30%	9.00%
Average Monthly Earnings	\$2,721.00	\$2,537.25
Average New Hire Earnings	\$1,541.00	\$1,598.00

Quarterly Workforce Indicators	State of Iowa (Q4)	State of Iowa (Avg: 2006)
Total Employment	1,466,531	1,449,006
Net Job Flows	-6,508	10,177
Job Creation	62,978	71,463
New Hires	204,021	213,767
Separations	257,716	250,727
Turnover	9.60%	9.30%
Average Monthly Earnings	\$3,172.00	\$2,987.50
Average New Hire Earnings	\$1,783.00	\$1,817.25

Source: Local Employment Dynamics, www.iowaworkforce.org/lmi/empstat/ledindex.html. For definitions of the Quarterly Workforce Indicators, visit <http://lehd.dsd.census.gov/led/datatools/qwiapp.html> and select the 'i' icon in front of the indicator of interest.

QUICK FACTS

Quarterly Workforce Indicators Definitions

Total Employment

Number of workers who are employed by the same employer in both the current and previous quarter

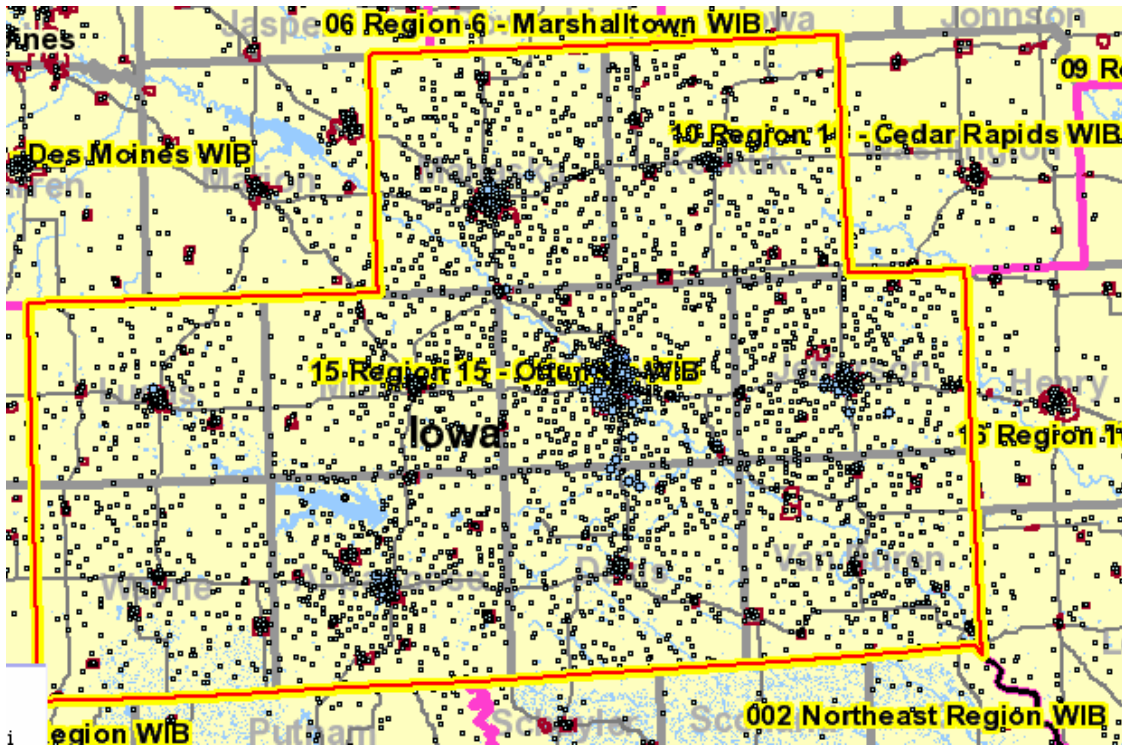
New Hires

Total number of accessions that were also not employed by that employer during the previous four quarters

For additional definitions see source information below the LED tables

2007 IOWA WORKFORCE DEVELOPMENT REGION 15 PROFILE

ON THE MAP — Region 15 Where Workers Live that are Employed in the Region



For an online tour of the application, please follow this link: http://lehd.dsd.census.gov/led/datatools/elearning/On_the_Map/index.htm.

QUICK FACTS

'On the Map'
Interactive Mapping
Application

As of 2004, there were
45,975 primary
jobs in this region.

23.7 percent of
workers (10,915) live
in Wapello county,
followed by 11.0
percent (5,070)
that live in
Jefferson county
and work in
Region 15.

ON THE MAP Statistics — Region 15 Distribution of Worker's Age and Monthly Earnings—Primary Jobs

Baseline Count of Jobs	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
All Primary Jobs	45,975	100.0%	45,548	100.0%	46,285	100.0%

Jobs by Worker Age	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
* Age 30 or younger	11,917	25.9%	11,501	25.3%	12,004	25.9%
* Age 31 to 54	26,121	56.8%	26,228	57.6%	26,884	58.1%
* Age 55 or older	7,937	17.3%	7,819	17.2%	7,397	16.0%

Jobs by Earnings Paid	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
* \$1,200 per month or less	13,504	29.4%	14,447	31.7%	15,198	32.8%
* \$1,201 to \$3,400 per month	22,047	48.0%	22,870	50.2%	23,336	50.4%
* More then \$3,400 per month	10,424	22.7%	8,231	18.1%	7,751	16.7%

QUICK FACTS

'On the Map'
Reports

One of the reports
generated from
'On the Map'
displays total primary
jobs of 45,975
in Region 15 and the
distribution of age and
monthly earning of the
workers.

48.0 percent of Region
15 workers earn from
\$1,201 to \$3,400 per
month.

17.3 percent of the
region's workers are
age 55 and older.

Source: Local Employment Dynamics, On the Map: <http://lehdmap.dsd.census.gov/>. For definitions and instruction on this mapping application, visit <http://lehdmap.dsd.census.gov/help.pl> and select any of the "Help" topics.

2007 IOWA WORKFORCE DEVELOPMENT REGION 15 PROFILE

Top 20 Growing Industries by Employment 2004 - 2014

Industry Description	NAICS Code	2004 Estimated Employment	2014 Projected Employment	Total Growth	Percent Change
Self Employed and Unpaid Family Workers	671	6,295	6,855	560	8.90%
Food Manufacturing	311	3,170	3,695	525	16.56%
Educational Services	616	5,860	6,345	485	8.28%
Ambulatory Health Care Services	621	1,530	2,005	475	31.05%
Food Services and Drinking Places	722	2,810	3,190	380	13.52%
Nursing and Residential Care Facilities	623	1,970	2,320	350	17.77%
Warehousing and Storage	493	1,125	1,455	330	29.33%
Administrative and Support Services	561	1,210	1,535	325	26.86%
Hospitals	626	2,500	2,820	320	12.80%
Machinery Manufacturing	333	2,330	2,615	285	12.23%
Social Assistance	624	1,000	1,280	280	28.00%
Truck Transportation	484	985	1,210	225	22.84%
General Merchandise Stores	452	1,455	1,645	190	13.06%
Local Government, Excluding Education and Hospitals	930	2,585	2,775	190	7.35%
Religious, Grantmaking, Civic, Professional Organizations	813	1,340	1,525	185	13.81%
Professional, Scientific, and Technical Services	541	1,155	1,335	180	15.58%
Specialty Trade Contractors	238	1,275	1,450	175	13.73%
Building Material and Garden Equipment	444	675	810	135	20.00%
Gasoline Stations	447	1,060	1,190	130	12.26%
Motor Vehicle and Parts Dealers	441	840	945	105	12.50%

Source: Long-Term Industry Projections

"Hot Jobs" in Region 15 2004 - 2014

Occupational Title	2004 Estimated Employment	2014 Projected Employment	Region 15 2006 Mean Annual Wage	Annual Growth Rate (%)
Bachelor's Degree				
Accountants and Auditors	465	525	\$44,801	1.4
Postsecondary Education (Long-term on-the-job training or work experience in a related occupation)				
First-Line Supervisors of Production & Operating Workers	580	655	\$43,951	1.3
Registered Nurses	1,265	1,460	42,879	1.5
Automotive Service Technicians and Mechanics	525	605	32,804	1.5
Maintenance and Repair Workers, General	605	695	31,983	1.5
Licensed Practical and Licensed Vocational Nurses	405	485	31,476	2.0
High School Diploma or Equivalent (Moderate-term on-the-job training)				
Truck Drivers, Heavy and Tractor-Trailer	1,145	1,395	\$31,229	2.2
Team Assemblers	1,020	1,165	26,409	1.4
Customer Service Representatives	510	620	25,081	2.2

Occupations are selected based on growth factors in the IWD Region 15 2004-2014 occupational projections and the 2006 IWD Region 15 mean annual wage. The occupations listed have a higher growth rate than the IWD Regions 15 average of 1.2% and a higher than average IWD Region 15 wage of \$23,909.

2007 IOWA WORKFORCE DEVELOPMENT REGION 15 PROFILE

Employment and Unemployment Statistics Annual 2006

County	Labor Force	Number Unemployed	Unemployment Rate	Number Employed
Appanoose	6,450	350	5.4	6,100
Davis	4,150	200	4.8	3,950
Jefferson	8,270	350	4.3	7,920
Keokuk	5,890	240	4.0	5,650
Lucas	4,980	210	4.2	4,770
Mahaska	11,910	440	3.7	11,470
Monroe	4,170	170	4.1	4,000
Van Buren	3,940	170	4.3	3,770
Wapello	18,870	850	4.5	18,020
Wayne	3,200	130	4.1	3,070
Total	71,830	3,110	Avg 4.3	68,720

Note: The unemployment rate is widely recognized as an important economic indicator that is used to gauge the vitality of the labor market. The release of the monthly unemployment rate causes markets to react and analysts to speculate on the health of the economy. A low jobless rate indicates a strong economy where job seekers can find employment quickly, whereas a high rate may indicate a weaker economy. On the other hand, businesses can find employees more easily when the unemployment rate is high.

Source: Local Area Unemployment Statistics (LAUS), www.iowaworkforce.org/lmi/pressrelease/index.html

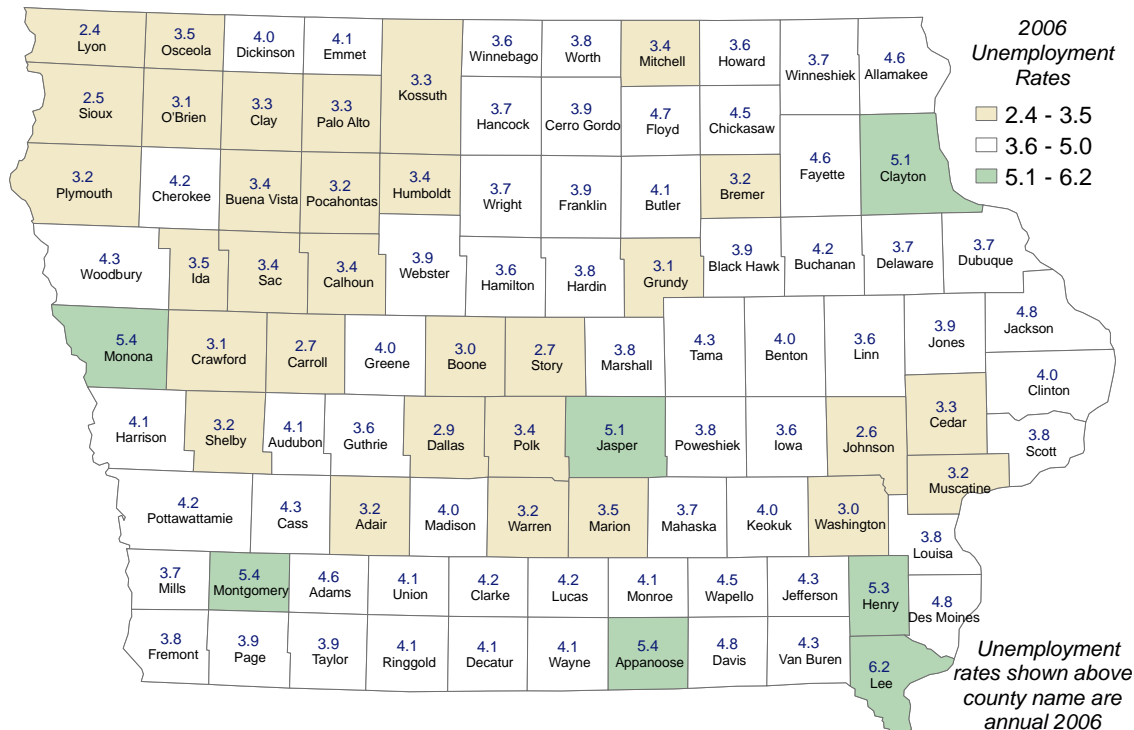
QUICK FACTS

Labor Force 2006

Unemployment averaged 4.3 percent in Region 15 in 2006. The region's jobless rate translated into 3,110 unemployed persons.

The 2006 unemployment rate for Region 15 was considerably higher than the statewide average of 3.7 percent.

Unemployment Rates per Iowa Counties 2006 Annual Average



QUICK FACTS

County Unemployment Rates

Lee County had the highest jobless rate in the state in 2006 at 6.2 percent.

Lyon County had the lowest jobless rate in the state in 2006 at 2.4 percent

Source: Local Area Unemployment Statistics (LAUS), www.iowaworkforce.org/lmi/laborforce/index.html

