

2007 ANNUAL PROFILE

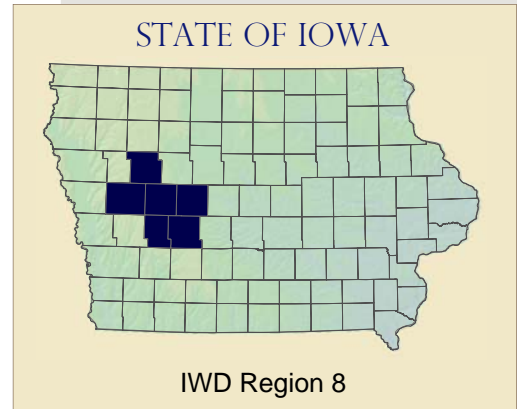
REGION 8

IOWA WORKFORCE DEVELOPMENT

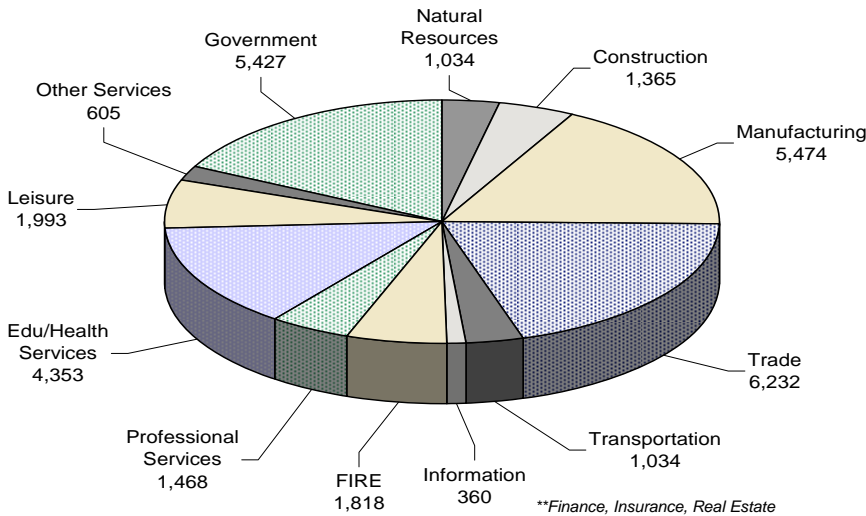
Executive Summary

As of 2006, Iowa Workforce Development's (IWD) Region 8 largest private industry was Wholesale & Retail Trade, representing 20.0 percent (6,232) of the region's total covered employment of 31,162. The region's total employment increased by 0.79% since 2005, yet the average annual wage increased by 3.85 percent to \$27,528 for all industries.

IWD's Region 8 average weekly wage for all industries was \$529 for 2006. This was an increase of 3.73 percent since 2005. The highest average weekly wage for a private sector was in the Finance, Insurance & Real Estate sector, averaging \$739 with gross total wages of over \$69.9 million. Between 2005 and 2006, the Information sector reported the largest percentage increase in average weekly wage of 6.62 percent (\$37).



2006 Industry Breakout by Employment



Source: Quarterly Census of Employment and Wages

Ten Largest Employers by Employment

Based on Annual 2006 Employment by Private Industry

Rank	Name of Company	Industry
1	Farmland Foods	Manufacturing
2	Farner-Bocken Company	Wholesale Trade
3	Pella Corporation	Manufacturing
4	New Hope Village	Health Services
5	American Home Shield Corporation	Finance & Insurance
6	St. Anthony Regional Hospital	Health Services
7	Tyson Fresh Meats	Manufacturing
8	AMVC Management Services	Agriculture
9	Hy-Vee Food Stores	Retail Trade
10	Management & Training Corporation	Educational Services

Source: Quarterly Census of Employment and Wages

QUICK FACTS

Counties Included in Iowa Workforce Development's Region 8

Audubon	Greene
Carroll	Guthrie
Crawford	Sac

2006 Covered Employment (QCEW)

	%
Total Employment	31,162 21.19 ¹
Average Weekly Wage	\$529 80.15 ²
Largest Private Sector:	
Trade	6,232 2.51 ³

¹ Percent is based on statewide covered employment of 1,470,744

² Percent is based on statewide average weekly wage of \$660

³ Percent is based on statewide covered employment in specified sector

Census Statistics

IWD Region 8 Population (2006)	76,024
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2005 - 2006 Covered Employment and Reporting Units by Industry

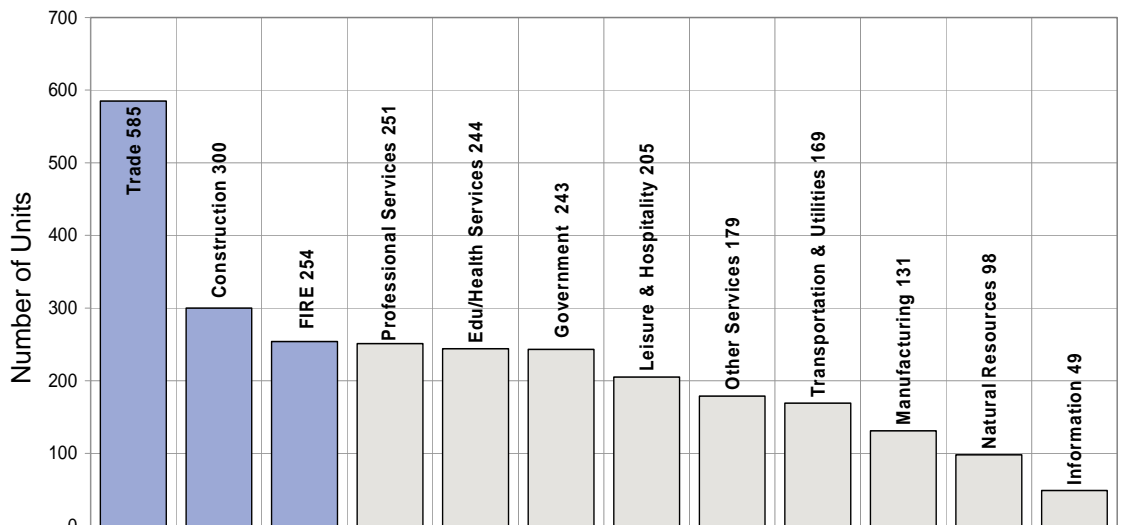
A Unit is Defined as a Worksite

Reporting Units				Employment		
2005	2006	% Change		2005	2006	% Change
2,687	2,706	0.71%	Total All Industries	30,917	31,162	0.79%
2,445	2,463	0.74%	Private Business	25,493	25,735	0.95%
97	98	1.03%	Ag/Natural Resources & Mining	963	1,034	7.37%
301	300	-0.33%	Construction	1,411	1,365	-3.26%
122	131	7.38%	Manufacturing	5,210	5,474	5.07%
584	585	0.17%	Trade	6,352	6,232	-1.89%
214	217	1.40%	Wholesale Trade	2,578	2,611	1.28%
371	368	-0.81%	Retail Trade	3,774	3,621	-4.05%
160	169	5.62%	Transportation & Utilities	1,004	1,034	2.99%
50	49	-2.00%	Information	354	360	1.69%
253	254	0.40%	Finance, Insurance, and Real Estate	1,805	1,818	0.72%
244	251	2.87%	Professional & Business Services	1,374	1,468	6.84%
242	244	0.83%	Education & Health Services	4,299	4,353	1.26%
207	205	-0.97%	Leisure & Hospitality	2,078	1,993	-4.09%
185	179	-3.24%	Other Services	644	605	-6.06%
242	243	0.41%	Government	5,424	5,427	0.06%
41	40	-2.44%	State	243	243	0.00%
159	160	0.63%	Local	4,781	4,785	0.08%
43	43	0.00%	Federal	401	400	-0.25%

Source: Quarterly Census of Employment and Wages

Reporting Units by Industry in 2006

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
F.I.R.E. - Finance, Insurance, & Real Estate

Natural Resources - Agriculture, Natural Resources, & Mining.

Source: Quarterly Census of Employment and Wages

QUICK FACTS

IWD Region 8's
Greatest Number of
Worksites

Wholesale & Retail
Trade
585

Construction
300

Finance, Insurance
& Real Estate
254

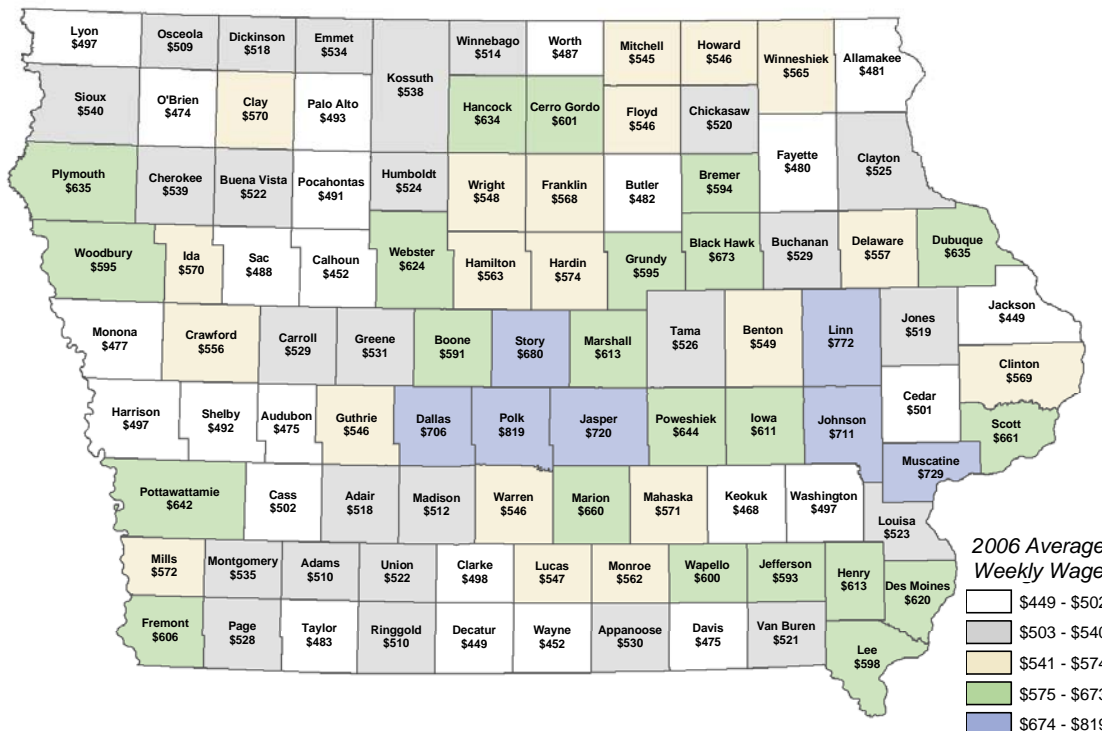
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2005—2006 Average Annual and Weekly Wage by Industry

Average Annual Wage				Average Weekly Wage		
2005	2006	% Change		2005	2006	% Change
\$ 26,508	\$ 27,528	3.85%	Total All Industries	\$ 510	\$ 529	3.73%
\$ 26,361	\$ 27,347	3.74%	Private Business	\$ 507	\$ 526	3.75%
\$ 26,592	\$ 26,121	-1.77%	Ag/Natural Resources & Mining	\$ 511	\$ 502	-1.76%
\$ 28,426	\$ 28,718	1.03%	Construction	\$ 547	\$ 552	0.91%
\$ 33,898	\$ 34,797	2.65%	Manufacturing	\$ 652	\$ 669	2.61%
\$ 25,378	\$ 26,100	2.85%	Trade	\$ 488	\$ 502	2.87%
\$ 36,256	\$ 37,307	2.90%	<i>Wholesale Trade</i>	\$ 697	\$ 717	2.87%
\$ 17,947	\$ 18,019	0.40%	<i>Retail Trade</i>	\$ 345	\$ 347	0.58%
\$ 32,379	\$ 33,244	2.67%	Transportation & Utilities	\$ 623	\$ 639	2.57%
\$ 29,042	\$ 30,998	6.73%	Information	\$ 559	\$ 596	6.62%
\$ 37,027	\$ 38,433	3.80%	Finance, Insurance, Real Estate	\$ 712	\$ 739	3.79%
\$ 25,123	\$ 26,048	3.68%	Professional & Business Services	\$ 483	\$ 501	3.73%
\$ 22,444	\$ 23,663	5.43%	Education & Health Services	\$ 432	\$ 455	5.32%
\$ 7,842	\$ 8,198	4.53%	Leisure & Hospitality	\$ 151	\$ 158	4.64%
\$ 17,979	\$ 18,938	5.33%	Other Services	\$ 346	\$ 364	5.20%
\$ 27,200	\$ 28,382	4.35%	Government	\$ 523	\$ 546	4.40%
\$ 40,852	\$ 42,653	4.41%	<i>State</i>	\$ 786	\$ 820	4.33%
\$ 25,533	\$ 26,625	4.28%	<i>Local</i>	\$ 491	\$ 512	4.28%
\$ 38,727	\$ 40,664	5.00%	<i>Federal</i>	\$ 745	\$ 782	4.97%

Source: Quarterly Census of Employment and Wages

Average Weekly Wage for All Industries by County Annual 2006



Source: Quarterly Census of Employment and Wages

QUICK FACTS

Average Weekly Wage Comparisons

IWD Region 8
\$529

Rank
Among All 15
IWD Regions
13th

Statewide
\$660

Nation
\$818

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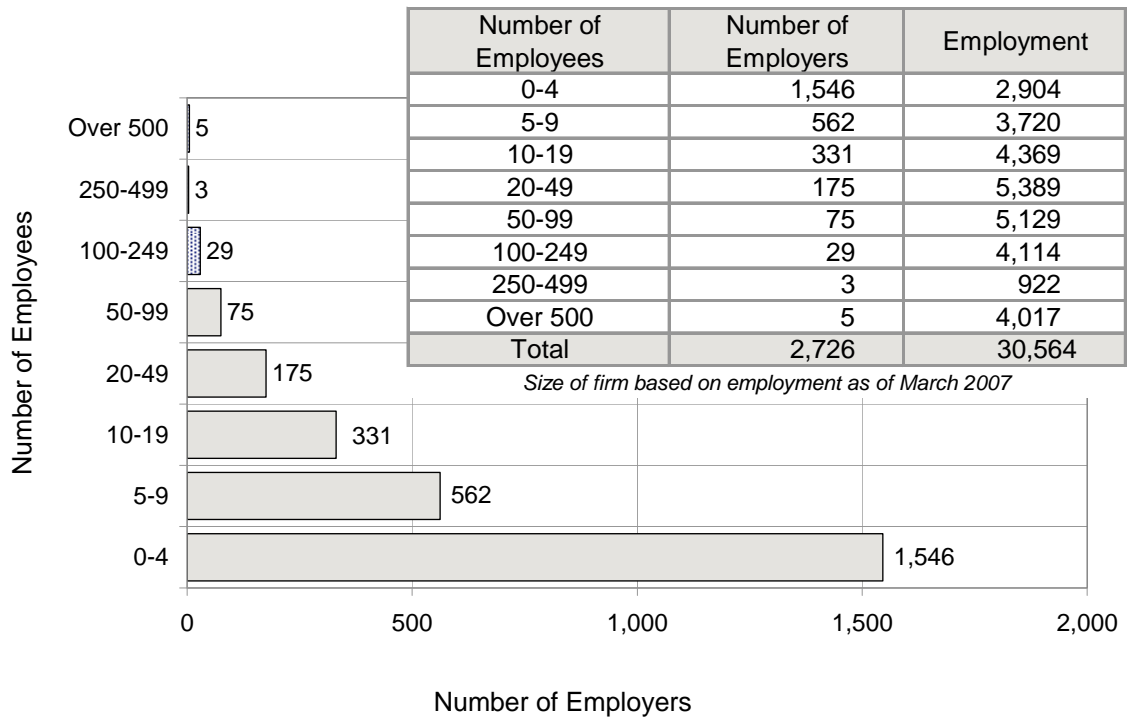
Size of Firm

Five firms in Region 8 employ 500 or more workers, totaling 4,017 employees, which accounts for 13.1 percent of total employment in the region.

Firms that employ less than 50 workers represent 95.9 percent of all establishments region-wide.

Size of Firm Based on Employment

March 2007



Source: Quarterly Census of Employment and Wages

2006 Local Employment Dynamics (LED) - Quarterly Workforce Indicators

4th Quarter 2006 and Average of 2006-All Ownerships

Quarterly Workforce Indicators	Region 8 (Q4)	Region 8 (Avg: 2006)
Total Employment	29,526	29,766
Net Job Flows	85	114
Job Creation	1,196	1,503
New Hires	3,169	3,828
Separations	3,862	4,819
Turnover	7.50%	8.50%
Average Monthly Earnings	\$2,320.00	\$2,344.00
Average New Hire Earnings	\$1,463.00	\$1,572.75

Quarterly Workforce Indicators	State of Iowa (Q4)	State of Iowa (Avg: 2006)
Total Employment	1,429,186	1,437,201
Net Job Flows	2,804	8,348
Job Creation	59,675	71,532
New Hires	182,061	215,352
Separations	212,675	252,458
Turnover	8.70%	9.30%
Average Monthly Earnings	\$2,954.00	\$2,936.75
Average New Hire Earnings	\$1,784.00	\$1,773.50

Source: Local Employment Dynamics, www.iowaworkforce.org/lmi/empstat/ledindex.html. For definitions of the Quarterly Workforce Indicators, visit <http://lehd.dsd.census.gov/led/datatools/qwiapp.html> and select the 'i' icon in front of the indicator of interest.

QUICK FACTS

Quarterly Workforce Indicators Definitions

Total Employment

Number of workers who are employed by the same employer in both the current and previous quarter

New Hires

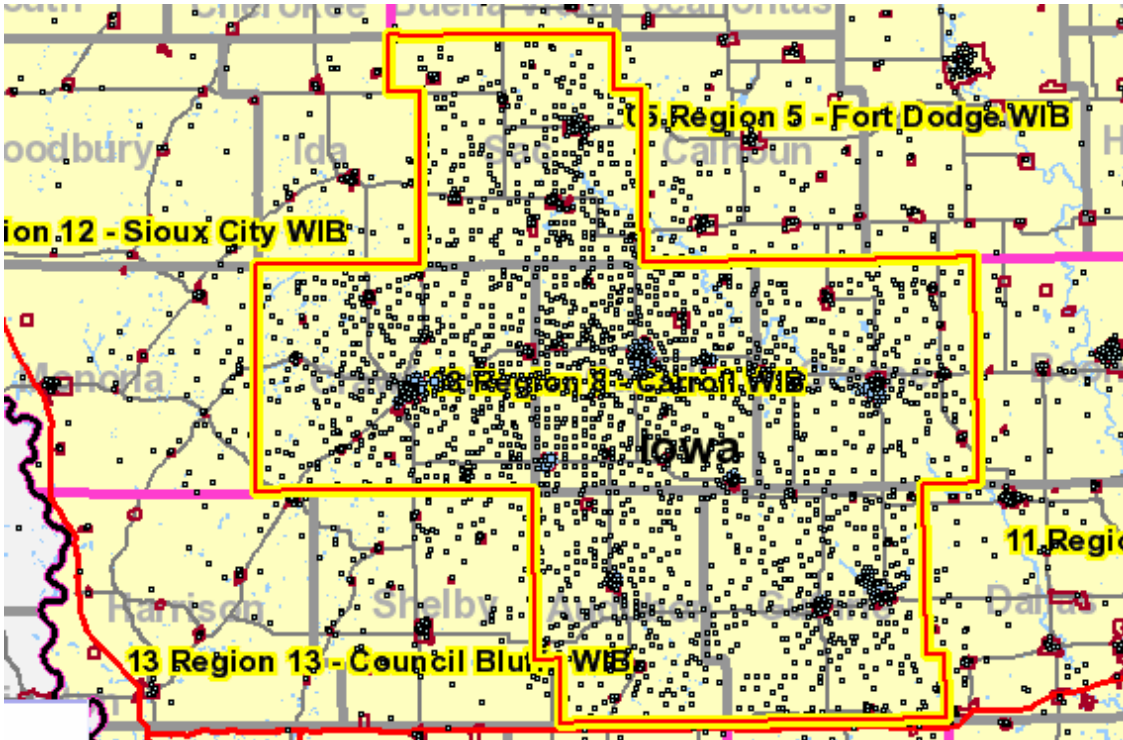
Total number of accessions that were also not employed by that employer during the previous four quarters

For additional definitions see source information below the LED tables

2007 IOWA WORKFORCE DEVELOPMENT REGION 8 PROFILE

ON THE MAP— Region 8

Where Workers Live that are Employed in the Region



For an online tour of the application, please follow this link: http://lehd.dsd.census.gov/led/datatools/elearning/On_the_Map/index.htm.

QUICK FACTS

'On the Map'
Interactive
Mapping
Application

As of 2004, there were 27,078 primary jobs in this region.

28.4 percent of the workers (7,687) live in Carroll county, followed by Crawford county which reports 16.2 percent (4,393) of private sector workers.

ON THE MAP Statistics — Region 8

Distribution of Worker's Age and Monthly Earnings—Private Sector

Baseline Count of Jobs	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
All Primary Jobs	27,078	100.0%	26,532	100.0%	27,070	100.0%

Jobs by Worker Age	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
* Age 30 or younger	7,026	25.9%	6,892	26.0%	7,064	26.1%
* Age 31 to 54	14,913	55.1%	14,780	55.7%	15,120	55.9%
* Age 55 or older	5,139	19.0%	4,860	18.3%	4,886	18.0%

Jobs by Earnings Paid	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
* \$1,200 per month or less	8,354	30.9%	8,737	32.9%	9,223	34.1%
* \$1,201 to \$3,400 per month	13,565	50.1%	14,051	53.0%	14,057	51.9%
* More then \$3,400 per month	5,159	19.1%	3,744	14.1%	3,790	14.0%

QUICK FACTS

'On the Map'
Reports

One of the reports generated from 'On the Map' displays total private sector jobs of 27,078 in Region 8 and the distribution of age and monthly earnings.

19.0 percent of Region 8 workers are age 55 and older.

50.1 percent of the region's workers earn from \$1,201 to \$3,400 per month.

Source: Local Employment Dynamics, On the Map: <http://lehdmap.dsd.census.gov/>. For definitions and instruction on this mapping application, visit <http://lehdmap.dsd.census.gov/help.pl> and select any of the "Help" topics.

2007 IOWA WORKFORCE DEVELOPMENT REGION 8 PROFILE

Top 20 Growing Industries by Employment 2004 - 2014

Industry Description	NAICS Code	2004 Estimated Employment	2014 Projected Employment	Total Growth	Percent Change
Nursing and Residential Care Facilities	623	1,670	2,175	505	30.24%
Food Services and Drinking Places	722	1,760	2,100	340	19.32%
Social Assistance	624	890	1,190	300	33.71%
Self Employed and Unpaid Family Workers	671	3,535	3,825	290	8.20%
Educational Services	616	2,705	2,980	275	10.17%
Ambulatory Health Care Services	621	785	1,060	275	35.03%
Hospitals	626	1,385	1,655	270	19.49%
Wood Product Manufacturing	321	710	960	250	35.21%
Food Manufacturing	311	2,335	2,560	225	9.64%
Insurance Carriers and Related Activities	524	995	1,215	220	22.11%
Professional, Scientific, and Technical Services	541	565	735	170	30.09%
Administrative and Support Services	561	605	770	165	27.27%
Merchant Wholesalers, Nondurable Goods	424	1,400	1,550	150	10.71%
Specialty Trade Contractors	238	800	935	135	16.88%
Local Government, Excluding Education & Hospitals	930	1,740	1,855	115	6.61%
Wholesale Electronic Markets and Agents	425	845	945	100	11.83%
Building Material and Garden Equipment	444	480	570	90	18.75%
Food and Beverage Stores	445	1,015	1,105	90	8.87%
Gasoline Stations	447	650	720	70	10.77%
Amusement, Gambling, and Recreation Industries	713	270	340	70	25.93%

Source: Long-Term Industry Projections

"Hot Jobs" in Region 8 2004 - 2014

Occupational Title	2004 Estimated Employment	2014 Projected Employment	Region 8 2006 Mean Annual Wage	Annual Growth Rate (%)
Bachelor's Degree				
General and Operations Managers	315	365	\$74,803	1.6
Medical and Health Services Managers	195	240	\$54,239	2.1
Accountants and Auditors	205	250	\$44,111	2.0
Postsecondary Education (Long-term on-the-job training or work experience in a related occupation)				
Registered Nurses	750	905	\$40,245	2.1
Maintenance and Repair Workers, General	320	380	32,282	1.9
Licensed Practical and Licensed Vocational Nurses	220	280	31,529	2.7
High School Diploma or Equivalent (Moderate-term on-the-job training)				
Customer Service Representatives	310	385	\$25,660	2.4
Less than High School Diploma (Short-term on-the-job training)				
Receptionists and Information Clerks	195	230	27,867	1.8

Occupations are selected based on growth factors in the IWD Region 8 2004-2014 occupational projections and the 2006 IWD Region 8 mean annual wage. The occupations listed have a higher growth rate than the IWD Regions 8 average of 1.5% and a higher than average IWD Region 8 wage of \$23,013.

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Employment and Unemployment Statistics Annual 2006

County	Labor Force	Number Unemployed	Unemployment Rate	Number Employed
Audubon	3,270	130	4.1	3,140
Carroll	12,480	330	2.7	12,150
Crawford	9,340	290	3.1	9,050
Greene	5,080	200	4.0	4,870
Guthrie	6,300	230	3.6	6,080
Sac	5,890	200	3.4	5,690
Total	42,360	1,380	Avg 3.3	40,980

Note: The unemployment rate is widely recognized as an important economic indicator that is used to gauge the vitality of the labor market. The release of the monthly unemployment rate causes markets to react and analysts to speculate on the health of the economy. A low jobless rate indicates a strong economy where job seekers can find employment quickly, whereas a high rate may indicate a weaker economy. On the other hand, businesses can find employees more easily when the unemployment rate is high.

Source: Local Area Unemployment Statistics (LAUS), www.iowa workforce.org/lmi/pressrelease/index.html

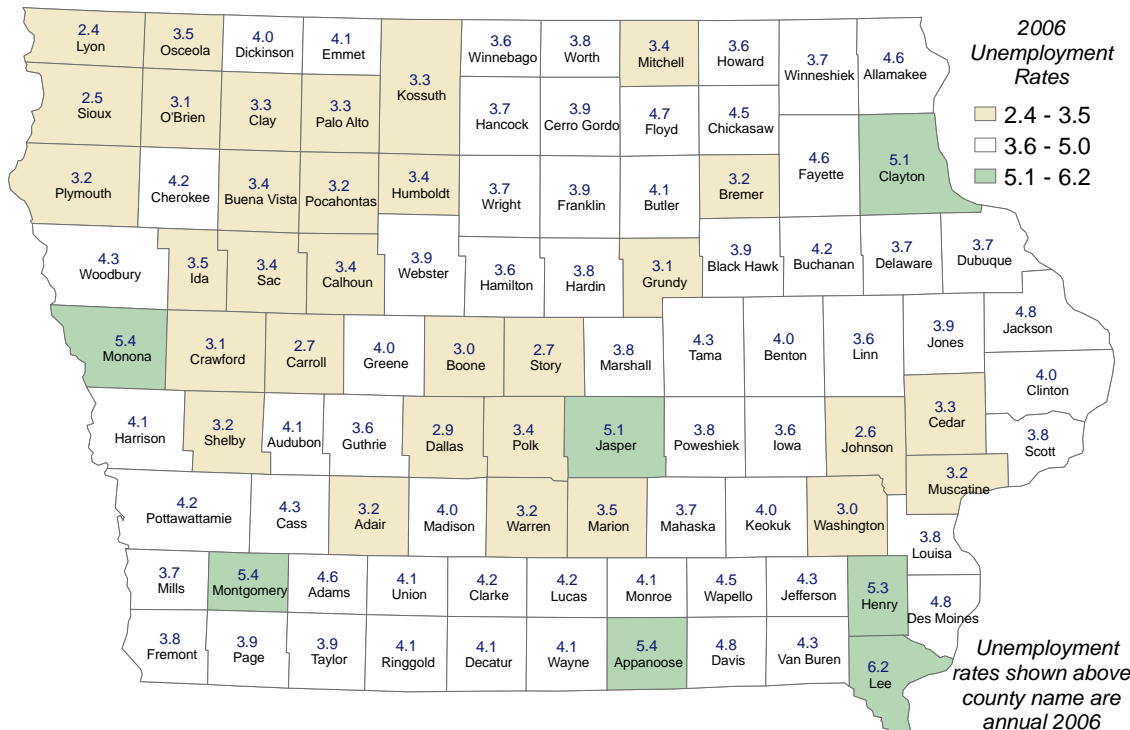
QUICK FACTS

Labor Force 2006

Unemployment averaged 3.3 percent in Region 8 in 2006. The region's jobless rate translated into 1,380 unemployed persons.

The 2006 unemployment rate for Region 8 fell considerably below the statewide average of 3.7 percent.

Unemployment Rates per Iowa Counties 2006 Annual Average



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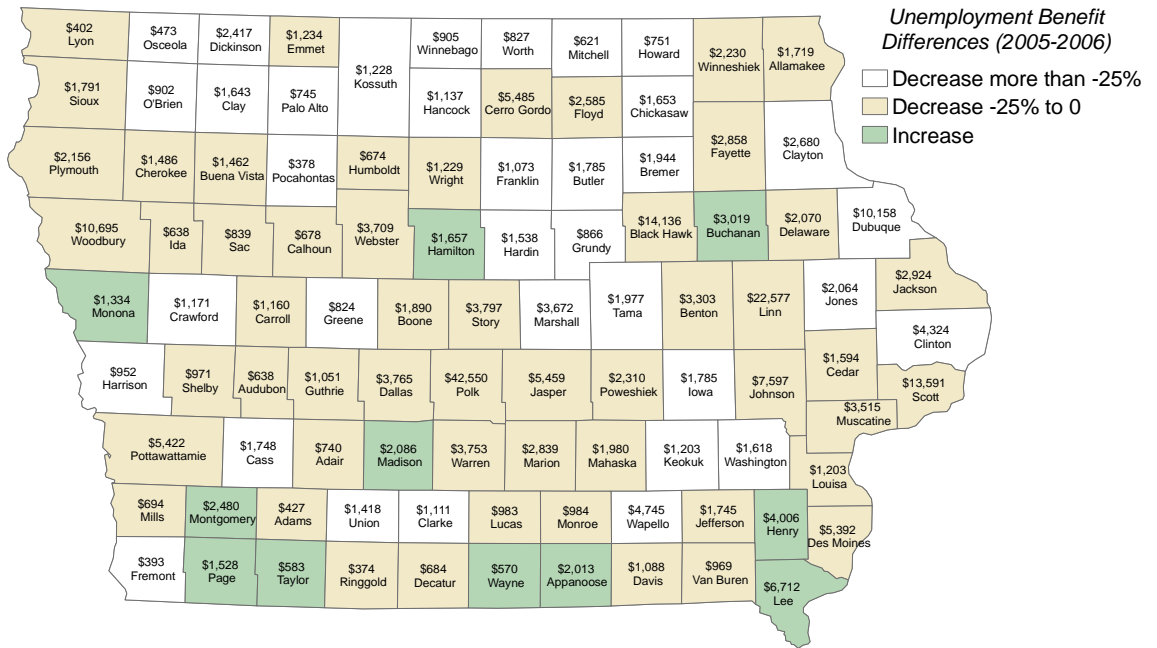
QUICK FACTS

Annual 2006 UI Benefits

UI Benefits for Iowa increased from \$302 million in 2005 to \$318 million in 2006, an increase of 5.3 percent.

UI Benefits in Region 8 remained the same, \$5.7 million, from 2005 to 2006.

Total Unemployment Insurance (UI) Benefit Payouts Annual 2006



Note: Dollar values are in thousands. Total UI Benefit payouts include benefits paid under the Iowa unemployment insurance program and federal benefits paid under the unemployment compensation for federal employees and service personnel programs. Benefit payout is based on claimant's county of residence. Figures do not include the

Source: Unemployment Insurance Statistical Data, www.iowaworkforce.org/lmi/uistats/index.html

CONTACT INFO

Iowa Workforce Development, Workforce Data and Business Development Bureau

1000 E Grand Ave
Des Moines, IA 50319
800-532-1249;
Fax: 515-281-8195
iwd.lmi@iwd.state.ia.us
www.iowaworkforce.org

Equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.

TTY 515-281-4748;
1-800-831-1399



For additional information about Region 8—Visit our website!

[Click here for Region 8 Data](#)

Region 8 Overview

Graced with fields of green and natural beauty, the six-county area of Region 8 not only attracts an ever-growing number of visitors and new residents each year, but also exciting new industries and development. Just a few examples of recent economic growth in Region 8 include the building of the Tall Corn Ethanol plant near Coon Rapids, expansion of Noble Manufacturing in Sac City and a new ethanol plant and child-care center in Denison. Enhancing the region's appeal are the recreational opportunities found at numerous parks, museums, libraries and places of historic interest. Activities for the entire

Demographic Profiles FROM THE 2000 CENSUS

SELECT AREA: Audubon County

View Demographic Profile

Source: Iowa Workforce Information Network