

2007 ANNUAL PROFILE

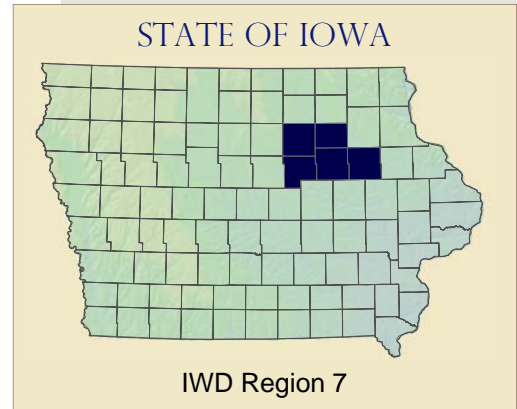
REGION 7

IOWA WORKFORCE DEVELOPMENT

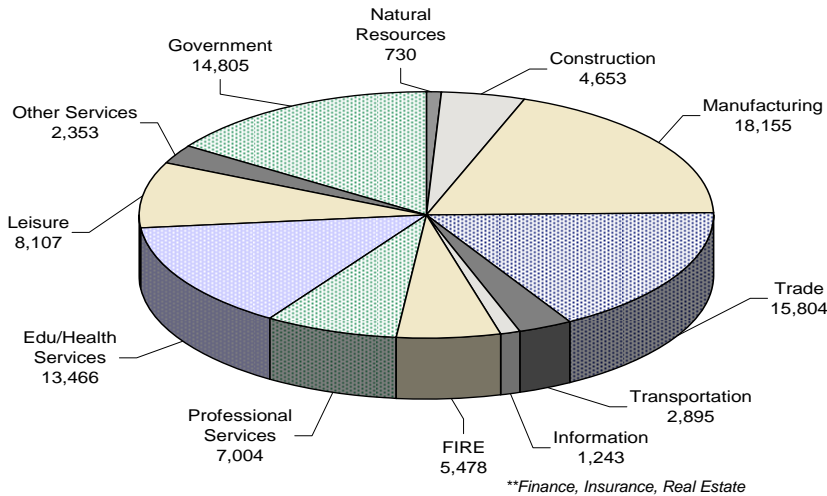
Executive Summary

As of 2006, Iowa Workforce Development's (IWD) Region 7 largest private industry was Manufacturing, representing 19.17 percent (18,155) of the region's total covered employment of 94,693. The region's total employment increased by 0.83 percent since 2005, and the average annual wage increased by 3.64 percent to \$33,520 for all industries.

IWD's Region 7 average weekly wage for all industries was \$645 for 2006. This was an increase of 3.70 percent since 2005. The highest average weekly wage for a private sector was in Manufacturing, averaging \$953 with gross total wages of \$936.7 million. Between 2005 and 2006, the Information sector reported the largest percentage increase in average weekly wage of 8.95 percent (\$52).



2006 Industry Breakout by Employment



Source: Quarterly Census of Employment and Wages

Ten Largest Employers by Employment

Based on Annual 2006 Employment by Private Industry

Rank	Name of Company	Industry
1	Deere & Company	Manufacturing
2	Covenant Medical Center	Health Services
3	Tyson Fresh Meats	Manufacturing
4	Allen Memorial Hospital	Health Services
5	Bertch Cabinet Manufacturing	Manufacturing
6	Omega Cabinets	Manufacturing
7	Wal-Mart Stores	Retail Trade
8	Hy-Vee Food Stores	Retail Trade
9	Target	Retail Trade
10	CUNA Mutual Life Insurance Company	Finance & Insurance

Source: Quarterly Census of Employment and Wages

QUICK FACTS

Counties Included in Iowa Workforce Development's Region 7

Black Hawk Buchanan
Bremer Butler
Grundy

2006 Covered Employment (QCEW)

		%
Total Employment	94,693	6.44 ¹
Average Weekly Wage	\$645	97.72 ²
Largest Private Sector:		
Manufacturing	18,155	7.85 ³

¹ Percent is based on statewide covered employment of 1,470,744

² Percent is based on statewide average weekly wage of \$660

³ Percent is based on statewide covered employment in specified sector

Census Statistics

IWD Region 7 Population (2006)	198,381
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2005 - 2006 Covered Employment and Reporting Units by Industry

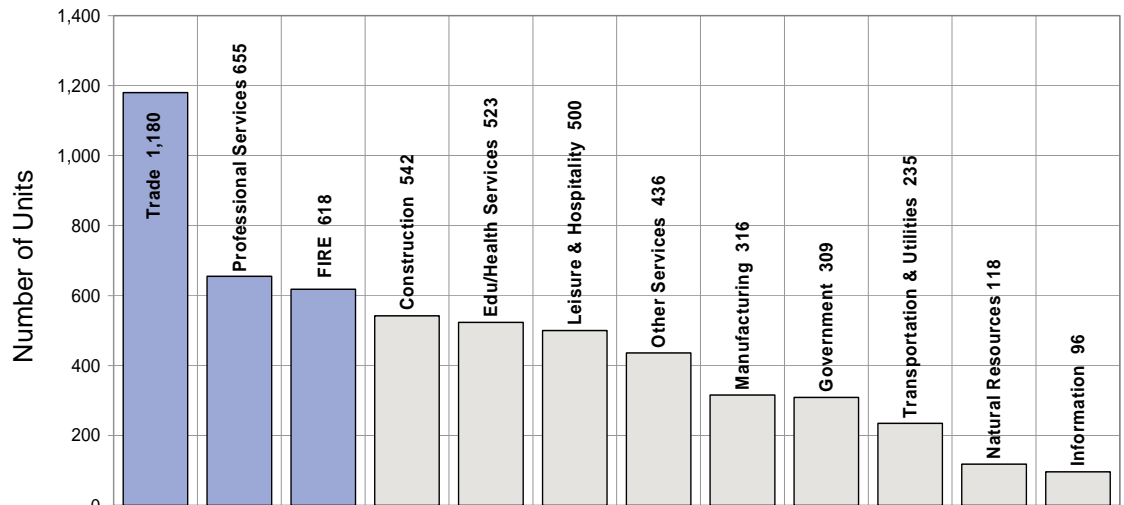
A Unit is Defined as a Worksite

Reporting Units				Employment		
2005	2006	% Change		2005	2006	% Change
5,480	5,528	0.88%	Total All Industries	93,914	94,693	0.83%
5,168	5,219	0.99%	Private Business	79,306	79,887	0.73%
117	118	0.85%	Ag/Natural Resources & Mining	693	730	5.34%
540	542	0.37%	Construction	4,472	4,653	4.05%
314	316	0.64%	Manufacturing	18,270	18,155	-0.63%
1,170	1,180	0.85%	Trade	15,622	15,804	1.17%
349	358	2.58%	<i>Wholesale Trade</i>	3,815	3,938	3.22%
820	822	0.24%	<i>Retail Trade</i>	11,807	11,866	0.50%
224	235	4.91%	Transportation & Utilities	2,820	2,895	2.66%
93	96	3.23%	Information	1,234	1,243	0.73%
622	618	-0.64%	Finance, Insurance, and Real Estate	5,612	5,478	-2.39%
637	655	2.83%	Professional & Business Services	7,072	7,004	-0.96%
516	523	1.36%	Education & Health Services	13,136	13,466	2.51%
496	500	0.81%	Leisure & Hospitality	8,032	8,107	0.93%
441	436	-1.13%	Other Services	2,344	2,353	0.38%
312	309	-0.96%	Government	14,608	14,805	1.35%
54	54	0.00%	<i>State</i>	3,022	3,234	7.02%
208	207	-0.48%	<i>Local</i>	10,752	10,783	0.29%
51	49	-3.92%	<i>Federal</i>	834	788	-5.52%

Source: Quarterly Census of Employment and Wages

Reporting Units by Industry in 2006

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
 F.I.R.E. - Finance, Insurance, & Real Estate

Natural Resources - Agriculture, Natural Resources, & Mining.

Source: Quarterly Census of Employment and Wages

QUICK FACTS

IWD Region 7's
 Greatest Number of
 Worksites

Wholesale & Retail
 Trade
 1,180

Professional Services
 655

Finance, Insurance
 & Real Estate
 618

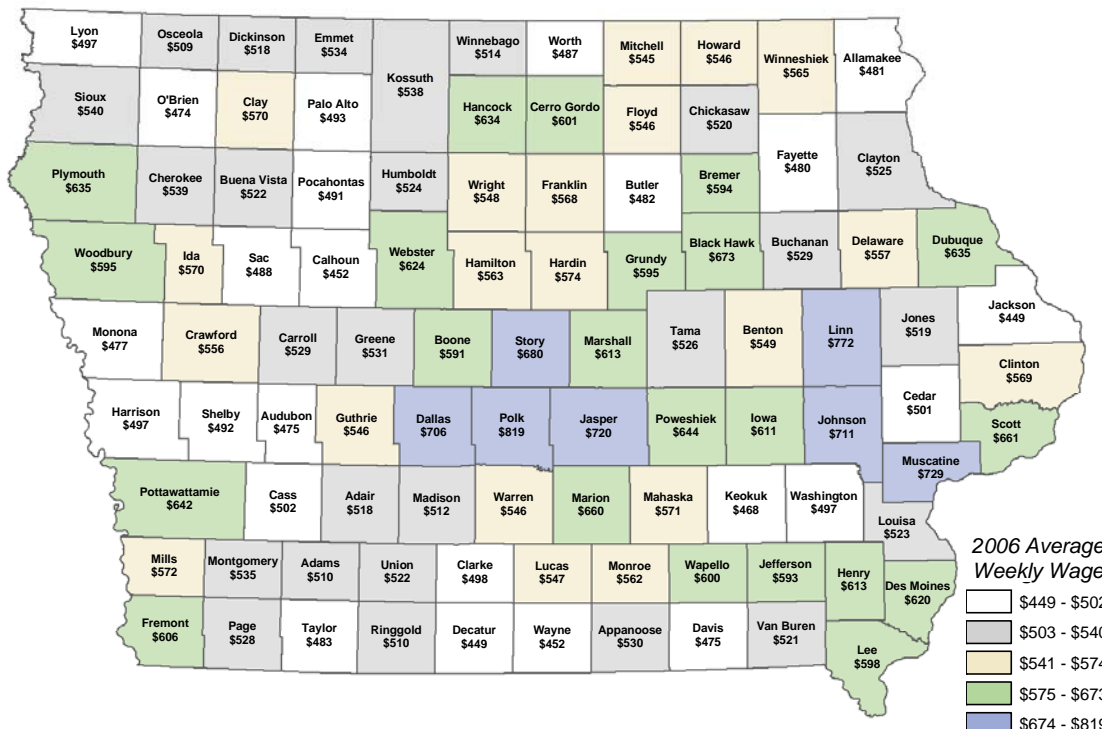
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2005—2006 Average Annual and Weekly Wage by Industry

Average Annual Wage				Average Weekly Wage		
2005	2006	% Change		2005	2006	% Change
\$ 32,344	\$ 33,520	3.64%	Total All Industries	\$ 622	\$ 645	3.70%
\$ 32,007	\$ 33,260	3.91%	Private Business	\$ 616	\$ 640	3.90%
\$ 29,469	\$ 27,899	-5.33%	Ag/Natural Resources & Mining	\$ 567	\$ 537	-5.29%
\$ 35,459	\$ 37,005	4.36%	Construction	\$ 682	\$ 712	4.40%
\$ 47,397	\$ 49,538	4.52%	Manufacturing	\$ 911	\$ 953	4.61%
\$ 24,967	\$ 25,392	1.71%	Trade	\$ 480	\$ 488	1.67%
\$ 39,838	\$ 41,115	3.20%	<i>Wholesale Trade</i>	\$ 766	\$ 791	3.26%
\$ 20,161	\$ 20,174	0.06%	<i>Retail Trade</i>	\$ 388	\$ 388	0.00%
\$ 34,919	\$ 35,924	2.88%	Transportation & Utilities	\$ 672	\$ 691	2.83%
\$ 30,187	\$ 32,902	8.99%	Information	\$ 581	\$ 633	8.95%
\$ 37,908	\$ 40,734	7.46%	Finance, Insurance, Real Estate	\$ 729	\$ 783	7.41%
\$ 31,035	\$ 33,493	7.92%	Professional & Business Services	\$ 597	\$ 644	7.87%
\$ 31,451	\$ 32,327	2.78%	Education & Health Services	\$ 605	\$ 622	2.81%
\$ 9,437	\$ 9,648	2.23%	Leisure & Hospitality	\$ 181	\$ 186	2.76%
\$ 19,835	\$ 20,261	2.15%	Other Services	\$ 381	\$ 390	2.36%
\$ 34,176	\$ 34,926	2.19%	Government	\$ 657	\$ 672	2.28%
\$ 47,505	\$ 45,901	-3.38%	<i>State</i>	\$ 914	\$ 883	-3.39%
\$ 29,270	\$ 30,417	3.92%	<i>Local</i>	\$ 563	\$ 585	3.91%
\$ 49,134	\$ 51,588	4.99%	<i>Federal</i>	\$ 945	\$ 992	4.97%

Source: Quarterly Census of Employment and Wages

Average Weekly Wage for All Industries by County Annual 2006



Source: Quarterly Census of Employment and Wages

QUICK FACTS

Average Weekly Wage Comparisons

IWD Region 7
\$645

Rank
Among All 15
IWD Regions
4th

Statewide
\$660

Nation
\$818

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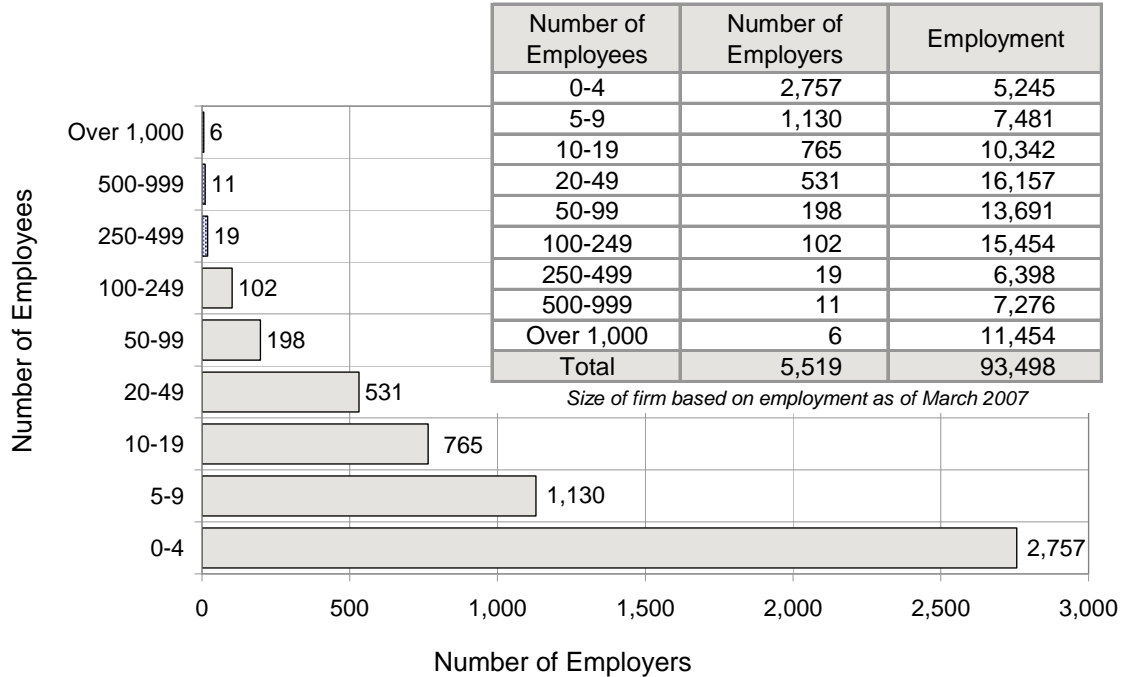
Size of Firm

Seventeen firms in Region 7 employ 500 or more workers, totaling 18,730 employees, which accounts for 20.0 percent of total employment in the region.

Firms that employ less than 50 workers represent 93.9 percent of all establishments region-wide.

Size of Firm Based on Employment

March 2007



Source: Quarterly Census of Employment and Wages

2006 Local Employment Dynamics (LED) - Quarterly Workforce Indicators

4th Qtr 2006 and Average of 2006

Quarterly Workforce Indicators	Region 7 (Q4)	Region 7 (Avg: 2006)
Total Employment	96,128	94,859
Net Job Flows	-383	488
Job Creation	3,427	4,285
New Hires	11,956	12,764
Separations	15,168	15,059
Turnover	9.00%	8.80%
Average Monthly Earnings	\$3,162.00	\$2,900.75
Average New Hire Earnings	\$1,561.00	\$1,572.50

Quarterly Workforce Indicators	State of Iowa (Q4)	State of Iowa (Avg: 2006)
Total Employment	1,447,298	1,425,528
Net Job Flows	-9,611	10,992
Job Creation	60,846	72,095
New Hires	197,968	211,283
Separations	253,689	246,144
Turnover	9.80%	9.30%
Average Monthly Earnings	\$3,052.00	\$2,883.25
Average New Hire Earnings	\$1,727.00	\$1,713.75

Source: Local Employment Dynamics, www.iowaworkforce.org/lmi/empstat/ledindex.html. For definitions of the Quarterly Workforce Indicators, visit <http://lehd.dsd.census.gov/led/datatools/qwiapp.html> and select the 'i' icon in front of the indicator of interest.

QUICK FACTS

Quarterly Workforce Indicators Definitions

Total Employment

Number of workers who are employed by the same employer in both the current and previous quarter

New Hires

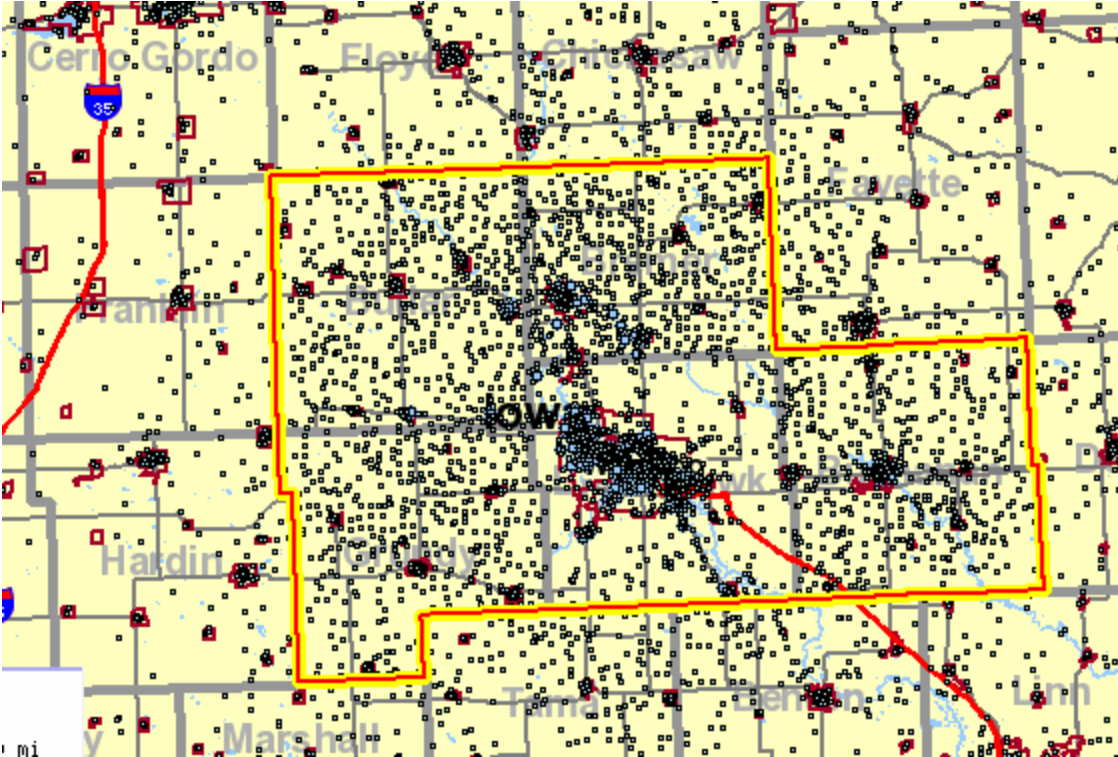
Total number of accessions that were also not employed by that employer during the previous four quarters

For additional definitions see source information below the LED tables

2007 IOWA WORKFORCE DEVELOPMENT REGION 7 PROFILE

ON THE MAP — Region 7

Where Workers Live that are Employed in the Region



For an online tour of the application, please follow this link: http://lehd.dsd.census.gov/led/datatools/learning/On_the_Map/index.htm.

QUICK FACTS

'On the Map'
Interactive Mapping
Application

As of 2004, there were 86,131 primary jobs in this region.

46.6 percent of workers (10,103) live in Black Hawk county, followed by 10.1 percent (8,736) that live in Bremer county and work in Region 7.

ON THE MAP Statistics — Region 7

Distribution of Worker's Age and Monthly Earnings—Primary Jobs

Baseline Count of Jobs	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
All Primary Jobs	86,131	100.0%	84,260	100.0%	86,112	100.0%

Jobs by Worker Age	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
* Age 30 or younger	24,908	28.9%	23,735	28.2%	24,673	28.7%
* Age 31 to 54	47,810	55.5%	47,836	56.8%	49,213	57.1%
* Age 55 or older	13,413	15.6%	12,689	15.1%	12,226	14.2%

Jobs by Earnings Paid	2004		2003		2002	
	Count	Share	Count	Share	Count	Share
* \$1,200 per month or less	23,562	27.4%	24,086	28.6%	25,570	29.7%
* \$1,201 to \$3,400 per month	38,044	44.2%	40,210	47.7%	40,604	47.2%
* More then \$3,400 per month	24,525	28.5%	19,964	23.7%	19,938	23.2%

QUICK FACTS

'On the Map'
Reports

One of the reports generated from 'On the Map' displays total primary jobs of 86,131 in Region 7 and the distribution of age and monthly earning of the workers.

44.2 percent of Region 13 workers earn from \$1,201 to \$3,400 per month.

15.6 percent of the region's workers are age 55 and older.

Source: Local Employment Dynamics, On the Map: <http://lehdmap.dsd.census.gov/>. For definitions and instruction on this mapping application, visit <http://lehdmap.dsd.census.gov/help.pl> and select any of the "Help" topics.

2007 IOWA WORKFORCE DEVELOPMENT REGION 7 PROFILE

Top 20 Growing Industries by Employment 2004 - 2014

Industry Description	NAICS Code	2004 Estimated Employment	2014 Projected Employment	Total Growth	Percent Change
Nursing and Residential Care Facilities	623	3,710	4,815	1,105	29.78%
Administrative and Support Services	561	3,465	4,510	1,045	30.16%
Food Services and Drinking Places	722	6,425	7,430	1,005	15.64%
Educational Services	616	11,605	12,520	915	7.88%
Ambulatory Health Care Services	621	2,765	3,670	905	32.73%
Machinery Manufacturing	333	6,710	7,525	815	12.15%
Self Employed and Unpaid Family Workers	671	9,180	9,970	790	8.61%
Furniture and Related Product	337	2,525	3,300	775	30.69%
Professional, Scientific, and Technical Services	541	2,715	3,465	750	27.62%
Hospitals	626	4,710	5,410	700	14.86%
Social Assistance	624	1,355	1,710	355	26.20%
Warehousing and Storage	493	965	1,295	330	34.20%
Food Manufacturing	311	3,840	4,140	300	7.81%
General Merchandise Stores	452	2,425	2,705	280	11.55%
Credit Intermediation and Related Activities	522	2,495	2,770	275	11.02%
Religious, Grantmaking, Civic, Professional Orgs	813	2,055	2,285	230	11.19%
Motor Vehicle and Parts Dealers	441	1,550	1,770	220	14.19%
Insurance Carriers and Related Activities	524	1,700	1,915	215	12.65%
Gasoline Stations	447	1,225	1,435	210	17.14%
Truck Transportation	484	1,015	1,225	210	20.69%

Source: Long-Term Industry Projections

"Hot Jobs" in Region 7 2004 - 2014

Occupational Title	2004 Estimated Employment	2014 Projected Employment	Region 7 2006 Mean Annual Wage	Annual Growth Rate (%)
Master's Degree or higher				
Family and General Practitioners	275	330	\$120,761	2.0
Bachelor's Degree				
General and Operations Managers	865	1,005	\$97,538	1.6
Mechanical Engineers	245	290	67,983	1.6
Medical and Health Services Managers	340	405	66,837	1.8
Computer Systems Analysts	295	380	62,635	2.9
Accountants and Auditors	575	710	54,646	2.3
Postsecondary Education (Long-term on-the-job training or work experience in a related occupation)				
First-Line Supervisors of Transportation Vehicle Operators	185	225	\$49,925	2.4
Computer Support Specialists	380	440	34,797	1.6
Automotive Service Technicians and Mechanics	665	765	32,327	1.6
Licensed Practical and Licensed Vocational Nurses	625	800	32,172	2.8
High School Diploma or Equivalent (Moderate-term on-the-job training)				
Advertising Sales Agents	205	245	\$53,588	2.0
Truck Drivers, Heavy and Tractor-Trailer	1,860	2,170	33,615	1.7

Occupations are selected based on growth factors in the IWD Region 7 2004-2014 occupational projections and the 2006 IWD Region 7 mean annual wage. The occupations listed have a higher growth rate than the IWD Regions 7 average of 1.5% and a higher than average IWD Region 7 wage of \$26,044.

2007 IOWA WORKFORCE DEVELOPMENT REGION 7 PROFILE

Employment and Unemployment Statistics Annual 2006

County	Labor Force	Number Unemployed	Unemployment Rate	Number Employed
Black Hawk	72,430	2,810	3.9	69,630
Bremer	13,920	450	3.3	13,470
Buchanan	11,390	480	4.3	10,910
Butler	8,350	340	4.1	8,010
Grundy	6,950	210	3.1	6,740
Total	113,040	4,290	Avg 3.8	108,760

Note: The unemployment rate is widely recognized as an important economic indicator that is used to gauge the vitality of the labor market. The release of the monthly unemployment rate causes markets to react and analysts to speculate on the health of the economy. A low jobless rate indicates a strong economy where job seekers can find employment quickly, whereas a high rate may indicate a weaker economy. On the other hand, businesses can find employees more easily when the unemployment rate is high.

Source: Local Area Unemployment Statistics (LAUS), www.iowa workforce.org/mi/pressrelease/index.html

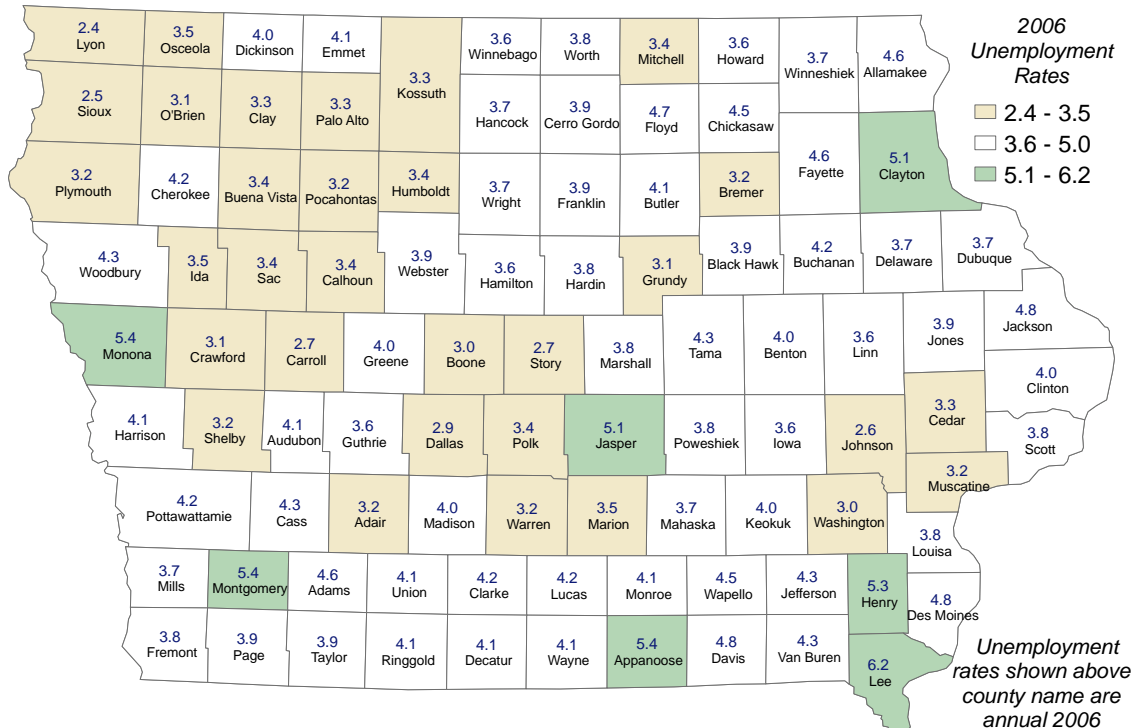
QUICK FACTS

Labor Force 2007

Unemployment averaged 3.8 percent in Region 7 for 2006. The region's jobless rate translated into 4,290 unemployed persons.

The 2006 unemployment rate for Region 7 was slightly above the statewide average of 3.7 percent.

Unemployment Rates per Iowa Counties 2006 Annual Average



QUICK FACTS

County Unemployment Rates

Lee County had the highest jobless rate in the state in 2006 at 6.2 percent.

Lyon County had the lowest jobless rate in the state in 2006 at 2.4 percent

Source: Local Area Unemployment Statistics (LAUS)

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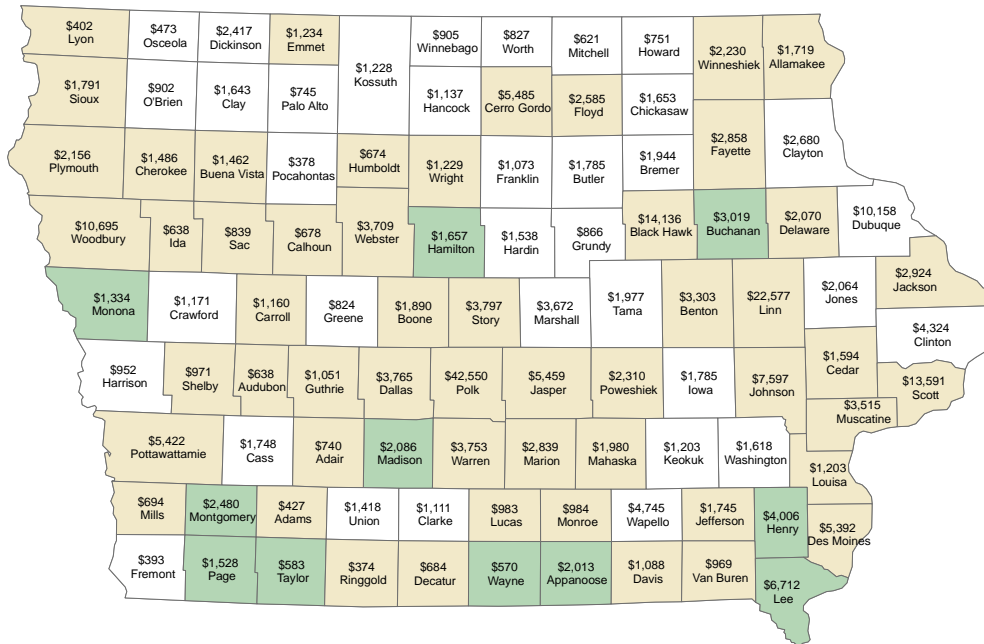
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Annual 2006 UI Benefits

UI Benefits for Iowa increased from \$302 million in 2005 to \$318 million in 2006, an increase of 5.3 percent.

UI Benefits in Region 7 increased from \$20.2 million in 2005 to \$21.7 million in 2006, an increase of 7.4 percent.

Total Unemployment Insurance (UI) Benefit Payouts Annual 2006



Note: Dollar values are in thousands. Total UI Benefit payouts include benefits paid under the Iowa unemployment insurance program and federal benefits paid under the unemployment compensation for federal employees and service personnel programs. Benefit payout is based on claimant's county of residence. Figures do not include the Temporary Emergency Unemployment Compensation program (TEUC).

Source: Unemployment Insurance Statistical Data, www.iowaworkforce.org/lmi/uistats/index.html

CONTACT INFO

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Fax: 515-281-8195
iwd.lmi@iwd.state.ia.us
www.iowaworkforce.org

Equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities.

TTY 515-281-4748;
1-800-831-1399



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Region 7
Iowa Workforce Information Network
February 20, 2007

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REGION 7 Overview

Region 7 has excellent schools and colleges, community activities, recreational opportunities, medical facilities, as well as multi-cultural events. We think you'll like what you see.

[Labor Market Information](#)
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Demographic Profiles
FROM THE 2000 CENSUS

SELECT AREA: